

Activity 1

Estimated time: 15 minutes

Imagine that you are tendering for one of the rail franchise services. As a transport manager, you may not lead the process, but you will be involved.

Which departments in your organisation are likely to be involved with the tender process?

What areas will they cover?

What information and expertise would you expect to be asked to provide?

Activity 2

Estimated time: 15 minutes

Imagine that your organisation wishes to develop and operate a new interchange and you are creating a proposal.

Which organisations would you need to liaise with?

Which stakeholders would need to be consulted?

What factors, not just those relating to rail, would need to be considered and addressed?