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## **Module 01 - Community Development Strategies**

## Is a Coalition Right For You?

13 (	a Coantion Right For You?			
	Does your community	Yes	No	Undecided
1.	Have broad consensus on a vision of a healthy community			
2.	Have a community strategic plan in place to achieve that vision?			
3.	Provide opportunities for lifelong learning and skill development?			
4.	Encourage members to take on leadership roles?			
5.	Have a high degree of cooperation and collaboration among its organizations and institutions?			
6.	Have a high level of civic pride?			
7.	Consider the well-being rural areas surrounding the municipality in their planning?			
8.	Ensure all residents are able to meet their basic needs?			
9.	Encourage youth to take an active role?			
10.	Plan to protect and enhance all forms of capital; natural, financial, physical infrastructure, human and social?			
11.	Have a thriving arts community?			
12.	Have an effective communications network, including media, public consultations and access to information?			
13.	Welcome newcomers?			
14.	Invest in economic development and business retention programs to promote a diverse and vital economy?			
15.	Treat each other with respect regardless of differences?			
16.	Celebrate its accomplishments?			
17.	Have Workplaces that are supportive of individual and family well-being?			
18.	A high level of safety perceived by its residents?			
19.	Work diligently and creatively towards environmental sustainability?			
20.	A strong cultural and spiritual life			

### **Tool: When to Start a Coalition**

If you responded "no" to any of the questions below, a coalition might not be an appropriate structure to accomplish your goals.

Start a Coalition Check sheet	Yes	No
Does the problem affect a broad range of people?		
Is the problem complex, requiring information and expertise from various sectors of the community?		
Is there a need for broad public awareness or education to accomplish the goal?		
Is there a gap in existing services or programs such that no existing organization is clearly mandated to take on this work?		
Are there other organizations that see this problem as a priority?		
Are there other organizations that are willing to work together to address the problem?		
Is this problem best addressed through the joint ownership and responsibility of a number of organizations		
Are the potential members of the coalition willing to relinquish individual control over the activities and outcomes of the coalition and actively engage in a collective process?		
Are there potential members of the coalition willing to commit to and abide by democratic decision-making procedures?		
Are the organizational goals and policies of the potential members in alignment with those of the coalition?		
Are there resources that can be shared or obtained to assist with the work?		
Is there a true commitment to work together and produce results, irrespective of funder requirements for collaboration?		

### **Tool: Collaboration Framework**

The following Collaboration Framework [1] compares the purpose, structure and process of different levels of collaboration.

Level	Purpose	Structure	Process
Networ	king		
	• Dialogue		
	<ul><li>Common Awareness</li></ul>		
	<ul><li>Information flow</li></ul>		
	<ul><li>Create support base</li></ul>		
	<ul><li>Non-hierarchical</li></ul>		
	<ul><li>Loose, flexible link</li></ul>		
	<ul> <li>Roles loosely defined</li> </ul>		
	<ul><li>Concern is primary link</li></ul>		
	<ul><li>Low key leadership</li></ul>		
	<ul><li>Low decision-making</li></ul>		
	<ul><li>Information</li></ul>		
	Communication		
Alliance	2		
	<ul><li>Match needs</li></ul>	<ul> <li>Central body of</li> </ul>	<ul> <li>Facilitative leaders</li> </ul>
	<ul> <li>Provide some coordination</li> </ul>	<ul><li>communicators</li></ul>	<ul><li>Complex decision-</li></ul>
	<ul> <li>Limits duplicating services</li> </ul>	<ul><li>Semiformal links</li></ul>	making
	<ul><li>Ensures tasks done</li></ul>	<ul> <li>Roles somewhat defined</li> </ul>	<ul><li>Some conflict</li></ul>
		<ul><li>Links are advisory</li></ul>	<ul><li>Centralized</li></ul>
		<ul> <li>Develops new resources</li> </ul>	<ul><li>Communication (formal</li></ul>
		<ul><li>Joint budget</li></ul>	
Partner	ship		
	Share resources	<ul> <li>Central body of decision-</li> </ul>	<ul> <li>Autonomous leadership</li> </ul>
	<ul> <li>Coordinate activities</li> </ul>	makers	• Focus is on issue
	<ul> <li>Address common issues</li> </ul>	<ul> <li>Roles defined</li> </ul>	<ul> <li>Group decision-making</li> </ul>
	<ul> <li>Merge resource base</li> </ul>	<ul><li>Links formalized</li></ul>	by task groups
	<ul><li>Create something new</li></ul>	<ul> <li>New resources</li> </ul>	<ul><li>Communication</li></ul>
		Joint budget	frequent and clear
Coalitio	n		
	• Share ideas	All members involved in	Shared leadership
	<ul> <li>Willing to pull resources</li> </ul>	decision-making	Decision-making with al
	from existing systems	Roles and time defined	members
	<ul><li>Develop commitment</li></ul>	Links formal	<ul> <li>Communication is</li> </ul>
	<ul><li>Minimum three years</li></ul>	Written agreement	prioritized
	,	New resources	
		<ul><li>Joint budget</li></ul>	
Full		, -	-

 Accomplish shared vision Develop benchmarks • Build interdependent system • Consensus used in shared decision-making • Roles, time and evaluation formalized • Links are formal and written in work assign mentsLeadership high Trust level high Productivity high • Ideas / decisions equally shared Highly developed communication

## **Tool: Tips for Improving Coalition Functioning**

The following is a list of strengths and weaknesses that happen at each level of a coalition and tips to help you address them.

	Strengths	Weaknesses	Tips
Individual Members	<ul> <li>members are confident in each others' skills</li> <li>diversity of ideas/perspectives</li> <li>creativity</li> <li>humour</li> <li>openness to feedback, new ideas and criticism</li> <li>willing to give and take re: time/profile/work/information/expertise</li> </ul>	<ul> <li>personal agendas; people who are in it:         <ul> <li>to enhance image</li> <li>to gain access to</li> </ul> </li> <li>resources         <ul> <li>to sabotage efforts</li> <li>to push a certain idea</li> <li>make them feel good</li> </ul> </li> <li>Passive aggressive personalities;         <ul> <li>different levels of passion – real or perceived</li> <li>undermine decision-process</li> <li>personality conflicts</li> <li>control issues</li> <li>lack of flexibility</li> <li>lack of understanding of concepts</li> <li>tension between professionals and volunteers</li> </ul> </li> </ul>	<ul> <li>look at potential coalition members to evaluate suitability; look for commitment towards outcomes and motivation and believe in the objectives of the coalition</li> <li>terms of reference should include</li> <li>process for conflict resolution; use/increase skills in conflict management</li> <li>get to know others on coalition</li> <li>elect chair with good facilitation skills to manage disruptive members</li> <li>provide skills training; orientation to members</li> <li>create a "space" for community volunteers; differentiate role from professional members; provide time on agenda for their input and feedback.</li> </ul>

Group Process	<ul> <li>trust</li> <li>respect</li> <li>shared power</li> <li>shared ownership</li> <li>teamwork</li> <li>team "check-ins"</li> <li>defined roles</li> <li>understand investments and benefits</li> <li>mutual care and concern</li> <li>have fun</li> <li>wealth of resources within the group' members willing to share resources</li> </ul>	<ul> <li>varying expectations</li> <li>use of jargon, systems that some nonprofessional members do not understand or are not comfortable with</li> <li>lack of understanding of stages of group development</li> <li>role confusion</li> <li>unequal resources of members</li> <li>lack of respect for others' viewpoints</li> <li>lack of investment</li> <li>lack of commitment to take on tasks, to work towards outcomes</li> <li>lack of accountability</li> <li>distrust</li> <li>power imbalances</li> <li>racism/sexism</li> <li>resistance to change</li> </ul>	<ul> <li>set terms of reference or agreement that defines roles, investments, benefits</li> <li>take time to build good group process</li> <li>set "ground rules" for how group members relate to each other</li> <li>share ideas, life, "checkins", build in activities that show care and concern</li> <li>let people offer what they can instead of expecting a certain level of participation</li> <li>recognize value of coalition regularly/annually through evaluation and celebration of accomplishments</li> <li>address issues openly; reidentify goal and objectives, members roles; clarify values, principles, ground rules; if insufficient "common ground", evaluate whether the group has what it takes</li> </ul>
Leadership	<ul> <li>understanding of leadership and role of facilitator/chair</li> </ul>	<ul> <li>negative leadership style         (e.g. controlling, not         allowing input)</li> </ul>	<ul> <li>develop understanding of leadership and role of facilitator/chair</li> <li>ensure all have input</li> <li>work to consensus</li> <li>have annual elections for leadership positions</li> </ul>
Decision-Making Process	<ul><li>everyone has input</li><li>work towards consensus</li></ul>	<ul><li>hasty or inequitable decision-making</li></ul>	<ul> <li>chair has good facilitation skills</li> <li>actively seek input from all members (silence is not the same as approval)</li> <li>allow time for discussion; explore reasons for differences of opinion</li> </ul>

Relationship With Member Organizations' Senior Management		<ul> <li>direction given by outside manager who doesn't know what goes on inside the coalition</li> <li>members not being able to make decisions have to take it back to own supervisor/board</li> </ul>	<ul> <li>need to obtain "buy-in" from senior management of member organizations</li> <li>request delegation of authority to staff representative on coalition</li> <li>members sign agreement that states investment, decision-making process, etc.</li> </ul>
Achieving Objectives	<ul> <li>accomplishment creating positive change in community</li> <li>good reputation</li> <li>involvement of target group</li> <li>access to resources</li> <li>community buy-in</li> <li>clear focus/purpose</li> </ul>	• lack of direction • different agendas • lack of resources • lack of follow-up • lack of evaluation	<ul> <li>Lack of direction: develop strategic plan involving target population</li> <li>Different agendas – diffuse and change/increase number of members with similar commitment to group goal</li> <li>Lack of resources:         <ul> <li>Go to agency CEO's to request resources</li> <li>Members identify own resources to see what they can contribution</li> <li>Review potential membership and their resources</li> </ul> </li> <li>Lack of follow-up: find out why may be the person lacks skills/knowledge/experience: mentor with someone who is learning; if due to forgetting/disorganized, provide check list to follow</li> <li>Lack of Evaluation – create evaluation plan</li> </ul>
Recruitment of New Members	<ul> <li>new members join coalition to bring in new ideas, perspectives and resources</li> </ul>	<ul> <li>need to find new members due loss of members or to obtain needed skills, experience, access to resources, etc.</li> </ul>	<ul> <li>identify potential benefits         of membership</li> <li>plan outreach/         communications strategy</li> <li>make use of existing         members contacts</li> </ul>

### **Module 02 - Getting Started**

#### Sample: Sample Visioning Workshop

Generally speaking, the visioning process consists of the following steps:

- 1 Initiating the process
- 2 Developing the draft vision
- 3 Refining the vision and designing implementation strategies
- 4 Implementation

This section will outline the steps involved in developing and refining a vision and in designing implementation strategies through two possible approaches for a visioning workshop. The primary difference between the two is that the first one, the Single Scenario Approach, is shorter than and not as intense as the second, and it does not use guided imagery. If your group has the time, however, it is worthwhile to go through the second approach, the Creative Visioning Approach, because it requires participants to be more creative and imaginative than the first one. As well, the second approach allows for more group work than the first, developing a stronger sense of collaboration and teamwork. Nonetheless, both approaches help a group to draft a vision of its community and to develop strategies that help build this vision.

#### A. Single Scenario

#### Approach

The Single Scenario Approach is a process that allows the group to identify the values it would like to see in its community. Each person lists the characteristics of his/her future community and then shares it with the group. From all the lists the group creates a vision statement which combines common elements from each list

30 min	Icebreake
30 min	On a piece of paper describe the following:
	<ol> <li>your idea of an ideal, healthy community.</li> <li>the services provided in such a community.</li> <li>the relationships among people, corporations, businesses, etc.</li> <li>what the local economy is like (i.e. types of businesses,</li> </ol>
60 min	Have everyone share their descriptions with the group. Have someone
30 min	Create a common list.
15 min	Break
30 min	Create a vision statement that identifies the direction the group would like to see its community take and what the group would like to see its community become.
45 min	Design a community action plan that outlines the goals the community

#### **B.** Creative Visioning

#### Approach

This workshop takes around 6 hours to complete. You may choose to do the entire workshop in a day although it is recommended to do it over two half days. You may do it over two consecutive half days or one half day one weekend and the next half day the following weekend.

#### Day 1: Drafting the Vision

(Approx. 3 hours)

1. Future

## Day 2: Refining the Vision and Designing

**Implementation Strategies** 

(Approx.3 hours)

2. Problem Idntification

3. Past Successes

4. Identify Measurable Goals

5. Identify Resources to Achieve Measurable Goals

## Day 1 Drafting the Vision

30 min Icebreaker and Introduction

- Begin the workshop with a minimum introduction about the context of a healthy community
- Ask each person to introduce her/himself and give an example of something they have personally experienced that they see as important to a healthy community.
- Record several responses on a flipchart.
- From their examples, indicate to everyone that they already know what a healthy community
  and that their examples of health do not necessarily have anything to do with the healthcare
  system as we traditionally know it.

#### 30 min Future Desires Guided Imagery Session

Through the following set of questions ask the participants to imagine what a healthy community is like. (Note: it is not necessary to ask all of the questions. Select the ones or add others that you feel are most effective.) Speak slowly, giving everyone the chance to travel through the community. Giv them time to visualize responses to the questions. Begin by asking to imagine that they're floating, rising away from where they are now, away from the city they are presently in, moving toward a different community in the future. Tell them they are hovering and floating through and around a new community.

Now ask them . .

- how do people get around?
- what's it like to be an old person, a disabled person, a woman, a man, or a child, in this community?
- how do different cultures interact?
- how many people do you see?
- what are they doing?
- what kinds of spaces and buildings do you see?
- how are buildings and spaces arranged?
- who's in charge? who runs the place?
- what's it like in the morning? afternoon? evening?
- what kind of activities are the people engaged in throughout the day?

Now guide everyone back to the present.... Ask everyone to write down the things they saw

- what words describe your ideal community?
- what are some of the most powerful images?
- what is the quality of life like in the ideal community?
- what specifically improves the quality of life in this envisioned community?

#### 15 min Break

#### 90 min Group work

- Have the group form smaller groups (6-8 people each) and ask each individual to describe one item from his/her list. Remind everyone to discuss their visions in the present tense.
- After about 20 minutes ask each group to take about 30-40 minutes and create a group drawing. The drawing should represent a shared vision. Everyone adds something to the drawing but nothing is erased or scratched out. This is not an art class so stick figures and one dimension are fine; emphasize that no one should feel embarrassed. Also ask each group to avoid using any words.
- Have someone from each group present the drawing to the larger group. (2030 minutes)

#### 20 min Wrap up

- Ask participants to identify common themes that run through all the pictures.
- Record on flip chart

## Day 2: Refining the Vision and Designing Implementation Strategies

#### 15 min Warm up/Icebreaker

Go around the room letting everyone give one word that sums up how they feel at that moment (i.e. some people may be feeling good about yesterday's workshop so they may say "excellent," "motivated," or "eager." Others may be feeling ambivalent or tired and may use words like "confused" or "overwhelmed."). This warm up lets everyone in the room know where everyone is at and how everyone is feeling.

#### 30 min Problem Identification

- This is a brainstorming session that lets the participants identify and storm about current problems in their community. This is a cathartic exercise that lets them express their dissatisfaction with the present.
- Use open-ended questions to enable the community participants to identify health issues that
  are of particular concern to them. "In your opinion, what would improve the health of your
  community?" rather than "Which of the issues are important to the health of your community
  housing or day-care?"
- Remind the participants, however, that the don't have to make up any problems just to
  participate. Some people may not find anything to beef about in their community. Let the
  participants identify things that they like about the community, things that they would want to
  remain the same in their future community.
- Write down participants' comments verbatim on flipchart.
- Ask the participants to enumerate their concerns.

#### 30 min Past Successes

- Once the participants have enumerated their concerns, ask them to think of examples of
  what has helped solve problems in the past in their community. Are there any models of
  success? Even a circumstance that failed in the past can be a model for future success
  since it often tells us what not to do.
- Record participants' examples on the flipchart.

#### 15 min Break

#### 45 min Identify Measurable Goals

- This exercise enables participants to examine their visions and identify goals. Ask the
  group to think about how the ideal state of the community works in practice. What are
  some of the details of the vision? Suggest to the group that every detail has an implied
  goal.
- The group may prefer to work in smaller groups of 6-8 and then present their ideas to the larger group.

#### 30 min Identify Resources to Achieve Goals

The last step of the workshop is to identify what resources the participants will need to achieve their goals and what the next steps they should be taking. Let this be a brainstorming session but don't let the participants leave until they've made some concrete plans (i.e. the group plans to meet on a certain day at a certain time to discuss strategic planning). Here are some questions the participants may want to consider while brainstorming:

- how do we keep the momentum going?
- what path should be forged to help us reach our ideal community?
- are there any models within or outside of the community we can follow?
- what obstacles do we need to overcome?
- who can be recruited to help build this vision?

#### **Healthy Community Principles**

- Health is a state of complete physical, mental and social well-being.
- Social, environmental and economic factors are important determinants of human health and are inter-related.
- People cannot achieve their fullest potential unless they are able to take control of those things which determine their well-being.
- All sectors of the community are inter-related and share their knowledge, expertise and perspectives, working together to create a healthy community.
- The process of developing healthy communities involves:
  - wide community participation
  - broad involvement of all sectors of the community
  - local government commitment.
  - > creation of healthy public policies
- Qualities of a healthy community include:
  - clean and safe physical environment
  - peace, equity and social justice
  - adequate access to food, water, shelter, income, safety, work and recreation for all
  - adequate access to health care services
  - opportunities for learning and skill development
  - strong, mutually supportive relationships and networks
  - workplaces that are supportive of individual and family well-being
  - wide participation of residents in decision-making
  - strong local cultural and spiritual heritage
  - diverse and vital economy
  - protection of the natural environment
  - responsible use of resources to ensure long term sustainability

**Module 03 - Getting Organised** 

Sample Agenda

XYZ Community Group

Monthly Meeting Friday, June 7, 2002: 7:00 9:30 p.m.

Community Hall, 123 First St. Room #1

## **Agenda**

Time	Item	Presented By	Anticipated Outcome	Items Sent Out Ahead of the Meeting
7:00 - 7:15	Call Meeting to Order:  · Welcome and Introductions  · Review Purpose and Ground Rules	Chair	Members ready to participate	
7:15 - 7:20	Review Agenda (may be revised as needed)	Chair	Agreement	Agenda
7:20 - 7:25	Approve Past Minutes	Secretary	Approval	Minutes
7:25 - 7:35	Business Arising From the Minutes(updates or points of clarification regarding items recorded in the minutes)	Members	Information	
7:35 - 7:45	Treasurer's Report	Treasurer	Approval	Draft Audit Statement
7:45 - 8:15	Items For Special Consideration(special activities, discussions or other non-routine business of the board)	Member		Pertinent information if available
8:15 - 8:30	BREAK			
8:30 - 9:00	Reports (staff, committees, task groups)	Staff or Committee Chairs	Discussion	Written reports if available
9:00 - 9:15	New Business	Members		
9:15 - 9:30	<ul> <li>Wrap-Up Meeting:</li> <li>Set date, time and location of next meeting</li> <li>Reminder of preparation needed</li> <li>Members give feedback on meeting process; make suggestions for improving next meeting</li> <li>Meeting Concluded</li> </ul>	Chair		

Some Common Meeting Complaints and Possible Solutions

Complaint	Possible Solutions
Meetings are too long	<ul> <li>set a firm time to end the meeting and stick to it</li> <li>shorten agenda to essential items</li> <li>schedule more time than you think necessary for each item to give some flexibility</li> <li>appoint a time keeper to ensure schedule is respected</li> <li>put less important items at the end and if necessary table to the next meeting</li> </ul>
Too many people speak at once	<ul> <li>chair needs to stop the meeting and ask for one person at time to speak</li> <li>if a chronic problem, may have to insist that people raise their hands and not speak until r recognized by the chair</li> </ul>
Discussion is monopolized by a few	<ul> <li>chair must interrupt if necessary and politely explain that it is time to let someone else speak; if it continues the chair should speak to the person in private and explain that this behaviour is not acceptable</li> </ul>
Hidden agendas	<ul> <li>if a hidden agenda is suspected the chair or another respected member of the group should meet with the person in private to discuss concerns; if a conflict of interest is apparent the person should be asked to resign from the group</li> </ul>
Poor preparation	<ul> <li>meeting agendas and background materials should go out early enough for members to have a reasonable opportunity to read them; if one or two are chronically unprepared, the chair should inquire as to the reason and assist them to find a solution, or perhaps resign if they are not interested in participating effectively</li> </ul>
Discussion goes off on tangents	<ul> <li>chair needs to re-focus the group as needed; re-state the issue to be discussed; ask if anyone has anything else to add about this particular item and if not, announce the next agenda item. If the chair is ineffective, a respected member of the group may suggest the group get back on track.</li> </ul>
Important issues not addressed	<ul> <li>while it is the chair's responsibility to set the agenda, most groups allow for members to have input and thus the opportunity to place their issue on the agenda. If this is not the case, a member may raise the issues under the "new business" portion of the agenda and, if supported by others, have it placed on a future agenda.</li> </ul>
Talking to "neighbours"	<ul> <li>chair should stop the meeting and focus attention on the "talkers" and ask them to save their side conversations for a break or after the meeting</li> </ul>
Lack of commitment or genuine interest by some members	<ul> <li>attempt to find out what they are interested in and see if there is an activity they could become involved in that matches their area of interest. If they are truly not interested they will eventually stop coming.</li> </ul>
Lack of skills - interpersonal, leadership and/or meeting facilitators	<ul> <li>if the chair is ineffective, don't embarrass him or her in front of the group, but privately suggest some strategies for improvement and offer your support.</li> </ul>
	<ul> <li>training is an important part of group development; inexpensive training programs are available for non-profit groups from a variety of sources, such as United Way or volunteer centres.</li> </ul>
Chronic complainers	<ul> <li>talk to the person privately and try to discover if there is a deeper issue or problem that is the root cause of dissatisfaction. If no solution emerges, convey the negative impact the complaints have on the morale of the group and ask that only constructive suggestions regarding the agenda item being discussed be made at the meetings.</li> </ul>
Repetition of opinions, especially when decision already made	<ul> <li>chair needs to firmly remind the person that the decision has been made.</li> <li>Parliamentary procedure requires a 2/3 majority to "re-open the question" i.e. to discuss something that has already been decided.</li> </ul>
Inadequate minutes	<ul> <li>the minute-taker may need training or coaching; use a form that only needs to have the details filled in (see Appendix 2 for sample) to make the job easier. If minutes are late getting out, perhaps a reminder is needed. As a last resort, recruit an alternative minute-taker.</li> </ul>
"Old guard" not adapting to changing environment	<ul> <li>it is important to be respectful of past achievements, but the focus must be on the future. Reflect on the changes we are experiencing and bring in reliable information to back up your proposals for change. Listen carefully to all expressed opinions, but prepare your own case thoroughly and present it persuasively. Try to accommodate their concerns and interests simultaneously with the new plans.</li> </ul>

**Sample Meeting Evaluation Form** 

## Ontario Healthy Communities Coalition Board Meeting Evaluation

Please rate the following items on a scale from 1-5:	,					
1 = Strongly disagree $2 = $ Somewhat disagree $3 = $ No opinion $4 = $ Somewhat agree $5 = $ Strongly agree $N/A = $ not applicable	e					
A. Content			Rat	ing		
The matters brought before the Board were appropriate.	1	2	3	4	5	N/A
Sufficient background information was available to make decisions.	1	2	3	4	5	N/A
3. Information was provided far enough in advance of the meeting.	1	2	3	4	5	N/A
4. The Board meeting was organized effectively.	1	2	3	4	5	N/A
5. The Board agenda was organized effectively.	1	2	3	4	5	N/A
7. Due consideration of available resources and alternative suggestions was given by Board members prior to making decisions.	1	2	3	4	5	N/A
decisions.	1	2	3	4	5	N/A
		2	3	4	5	N/A
8. Board decisions were well considered and not rushed.  9. Board members worked together in a constructive manner.			3	4		N/A
9. Board members worked together in a constructive manner.	1		3	4	- 5	
<ul><li>9. Board members worked together in a constructive manner.</li><li>10. The Board agenda was organized effectively.</li></ul>	1	2	3	4	5	
<ul> <li>9. Board members worked together in a constructive manner.</li> <li>10. The Board agenda was organized effectively.</li> <li>11. Conflicts, if any, were resolved in a respectful manner.</li> <li>C. Facilities</li> </ul>			3	4	5	N/A
9. Board members worked together in a constructive manner.  10. The Board agenda was organized effectively.  11. Conflicts, if any, were resolved in a respectful manner.   C. Facilities  12. Hotel accommodations, if required, were satisfactory.	1	2 2	3		5	
<ul> <li>9. Board members worked together in a constructive manner.</li> <li>10. The Board agenda was organized effectively.</li> <li>11. Conflicts, if any, were resolved in a respectful manner.</li> <li>C. Facilities</li> </ul>	1	2 2	3	4	5	N/A

## **Sample Meeting Minutes Form**

# XYZ Organization Meeting Minutes

	winutes		
Date of Meeting:	Att	endance:	
Business Arising: from	the Minutes:		
Item		Report	
Reports:			
Item		Report	
Action Items			
Item	Task	Person Responsible	Time Frame
Action Items  Item	Task	Person Responsible	Time Fi

Minutes taken by: \_\_\_\_\_

#### **Parliamentary Procedure**

Many groups use a form of parliamentary procedure, usually simplified to a few basic rules. They operate by democratic principles, such as:

- Every member has rights equal to every other member, with justice and courtesy for all
- The will of the majority must be carried out
- The minority must be heard and its rights protected
- Only one topic will be considered at a time

#### Procedures using this style will generally include:

- Chair calls the meeting to order (minute-taker records the time).
- Quorum is established: This is the number of people required for the decisions of the meeting to be binding on the group. It is up to the group to decide what that number is most often it is a simple majority; i.e. 50% plus one. Sometimes other factors will be involved; for example, one of the criteria for quorum at an OHCC Board meeting is that members from at least three regions of the province have to be present.
- Reports may be "received", meaning there is no commitment made to any of its recommendation, or "adopted", in which case the group approves of its content and commits to taking appropriate action with respect to its recommendations.
- For items that require a decision, a "motion" is made by a member. This is a clear statement of the proposed action. It must be seconded by a second member to show that there is some support for it. If there is no seconder, no further time is spent on it. If it is seconded the chair asks for discussion. The chair may decide to limit the amount of discussion allowed, and call for a vote to be taken. Any member may also call for a vote, but a two thirds majority of the members have to agree before the vote is then taken. Only one motion can be considered at a time. When a motion is "on the table" no other business can be considered. Motions may be tables, withdrawn or amended.

Sample Terms of Reference

# XYZ Group Co-ordinating Committee Terms of Reference

Date: February 14, 2002

Chair: Mary Chang

**Reporting Relationship:** The Committee will report to the members at the monthly Members' Meetings, or at any time as requested by 2/3 of the Members. The Committee will present an evaluation of XYZ's activities and results to the Members at every Annual General Meeting.

#### **Purpose:**

- 1) To ensure that the activities OF XYZ are co-ordinated in terms of timing, effort, volunteer involvement, and are integrated as needed to avoid duplication
- 2) To ensure that XYZ provides is a welcoming environment for members with diverse backgrounds, so that the membership of XYZ reflect the full population of the community
- 3) To develop and evaluate policies, procedures and action plans that will further the mission of XYZ and
- 4) To ensure that the finances of XYZ are managed prudently

**Authority:** The Committee will recommend policies, programs and the budget to the Members. Once approved by the Members, the Committee is authorized to carry out the will of the Members and to manage the affairs of XYZ as they see fit.

**Meeting Schedule:** The Committee will meet at least six times per year, with meetings scheduled by the Committee, or as called by 2/3 of the Members. The agenda for each meeting will be set in collaboration with the designated Chair and other committee members.

**Composition:** Committee members will be members in good standing of XYZ Group. Half of the Committee members will be elected by the members each year at the Annual General Meeting, to serve a two year term. The Chair will be elected by the Committee. The Past Chair will remain on the Committee as an ex-officio member.

**Approval/Review Date:** The committee will review the terms of reference of this committee annually.

Sample Budget

XYZ Organization Budget 2002-2003

	Annual Budget	Project 1	Project 2	Other
REVENUE	Consolidated	Budget	Budget	Budget
ABC Government Grant	40,400	40,400		
DEF Foundation	22,150		22,150	
Fundraising Activities	18,300			18,300
TOTAL REVENUE	80,850	40,400	22,150	18,300
EXPENDITURES				
Personnel				
Salaries	44,782	20,272	13,416	11,093
Employee Benefits	7,992	3,577	2,410	2,004
Fee for Service	4,724	2,250	2,374	100
Subtotal Salaries and Benefits	57,498	26,100	18,200	13,198
Transportation & Communication				
Staff Travel	4,494	675	1,800	2,020
Board of Directors Meetings	1,590	640	750	200
Telephone	2,108	2,058	0	50
Postage	817	484	0	332
Subtotal Transportation &	9,009	3,857	2,550	2,602
Communication	9,009	3,007	2,330	2,002
Services				
Office Rent	4,538	3,438	620	480
Financial Services	1,230	540	0	690
Printing	2,738	1,838	500	400
Advertising	200	200	0	0
Insurance	327	127	100	100
Professional Development	500	300	0	200
Translation	2,100	1,790	160	150
Equipment & Furnishings	100	100		
Subtotal Services	11,733	8,333	1,380	2,020
Supplies				
Office Supplies	775	655	20	100
Computer Software	1,370	1,370		
Program Materials	166	86	0	80
Subtotal Supplies	2,310	2,110	20	180
Other				
Conferences & Memberships	200			200
Miscellaneous	100			100
Subtotal Other	300	0	0	300
TOTAL EXPENDITURES	80,850	40,400	22,150	18,300
BALANCE	0	0	0	0

**Sample Incomes and Expenses Report** 

XYZ Organization Incomes and Expenses Report for June 30, 2002

	Current Month	Year to Date	Budget YTD	Differnce YTD	Budget 2002- 2003	Difference 2002- 2003
REVENUE						
ABC Government Grant	6,733	9733	10,100	367	40,400	24.1%
DEF Foundation	2,769	4000	5,538	1,538	22,150	18.1%
Fundraising Activities	763	2785	4,575	1,790	18,300	15.2%
TOTAL REVENUE	10,265	16518	20,213	3,695	80,850	20.4%
EXPENDITURES						
Personnel						
Salaries	3,732	8,173	11,196	3,023	44,782	18.3%
Employee Benefits	666	1,698	1,998	300	7,992	21.3%
Fee for Service	394	732	1,181	449	4,724	15.5%
Subtotal Salaries and Benefits	4,792	10,603	14,375	3,771	57,498	18.4%
Transportation & Communication	.,	70,000	. ,,,,,	0,,,,	07,770	767776
Staff Travel	375	809	1,124	315	4,494	18.0%
Board of DirectorsMeetings	133	342	398	56	1,590	21.5%
Telephone	176	516	527	11	2,108	24.5%
Postage	68	163	204	41	817	20.0%
Subtotal Transportation & Communication	751	1,831	2,252	422	9,009	20.3%
Services	701	7,007	2,202	722	7,007	20.070
Office Rent	378	1,259	1,135	-125	4,538	27.8%
Financial Services	103	301	308	6	1,230	24.5%
Printing	228	513	685	171	2,738	18.8%
Advertising	17	30	50	20	200	15.0%
Insurance	0	0	82	82	327	0.0%
Professional Development	0	50	125	75	500	10.0%
Translation	175	415	525	110	2,100	19.8%
Equipment & Furnishings	0	0	25	25	100	0.0%
Subtotal Services	901	2,569	2,933	364	11,733	21.9%
Supplies						
Office Supplies	65	174	194	19	775	22.5%
Computer Software	114	257	343	86	1,370	18.8%
Program Materials	0	33	42	9	166	19.8%
Subtotal Supplies	179	464	<i>578</i>	113	2,310	20.1%
Other Confirmation & Marshauthine	2	_	F.0	F.0	000	0.007
Conferences & Memberships	0	0	50	50	200	0.0%
Miscellaneous	8	20	25 75	5 55	100	20.0%
Subtotal Other TOTAL EXPENDITURES	<i>8</i> <b>6,630</b>	<i>20</i> <b>15,487</b>	75	<i>55</i> <b>4,726</b>	<i>300</i> <b>80,850</b>	<i>6.7%</i> <b>19.2%</b>
BALANCE	3,635	1,031	20,213 0	-1,031	0.850	19.2%

**Sample Balance Sheet** 

# XYZ Organization Balance Sheet as at June 30, 2002

ASSETS	
<b>Current Assets</b>	
Chequing Aaccount	483
Savings Aaccount	775
Aaccounts Receivable	250
Prepaid Expenses	0
TOTAL ASSETS	1508
LIABILITIES & EQUITY	
Liabilities	
Aaccounts Payable	123
GST Payable (50% Rebate)	-48
Total Liabilities	75
Equity	
Reserve Fund	200
Retained Earnings	54
Designated Fund	100
Net income	1031
Total Equity	1385
TOTAL LIABILITIES & EQUITY	1508
120111	

## **Module 04 - Community Development Strategies**

## **Tool: Collaboration check list**

Does your community	Yes	No	Undecided
21. Have broad consensus on a vision of a healthy community			
22. Have a community strategic plan in place to achieve that vision?			
23. Provide opportunities for lifelong learning and skill development?			
24. Encourage members to take on leadership roles?			
25. Have a high degree of cooperation and collaboration among its organizations and institutions?			
26. Have a high level of civic pride?			
27. Consider the well-being rural areas surrounding the municipality in their planning?			
28. Ensure all residents are able to meet their basic needs?			
29. Encourage youth to take an active role?			
30. Plan to protect and enhance all forms of capital; natural, financial, physical infrastructure, human and social?			
31. Have a thriving arts community?			
32. Have an effective communications network, including media, public consultations and access to information?			
33. Welcome newcomers?			
34. Invest in economic development and business retention programs to promote a diverse and vital economy?			
35. Treat each other with respect regardless of differences?			
36. Celebrate its accomplishments?			
37. Have Workplaces that are supportive of individual and family well-being?			
38. A high level of safety perceived by its residents?			
39. Work diligently and creatively towards environmental sustainability?			
40. A strong cultural and spiritual life			

### **Tool: When to Start a Coalition**

If you responded "no" to any of the questions below, a coalition might not be an appropriate structure to accomplish your goals.

Start a Coalition Check sheet	Yes	No
Does the problem affect a broad range of people?		
Is the problem complex, requiring information and expertise from various sectors of the community?		
Is there a need for broad public awareness or education to accomplish the goal?		
Is there a gap in existing services or programs such that no existing organization is clearly mandated to take on this work?		
Are there other organizations that see this problem as a priority?		
Are there other organizations that are willing to work together to address the problem?		
Is this problem best addressed through the joint ownership and responsibility of a number of organizations		
Are the potential members of the coalition willing to relinquish individual control over the activities and outcomes of the coalition and actively engage in a collective process?		
Are there potential members of the coalition willing to commit to and abide by democratic decision-making procedures?		
Are the organizational goals and policies of the potential members in alignment with those of the coalition?		
Are there resources that can be shared or obtained to assist with the work?		
Is there a true commitment to work together and produce results, irrespective of funder requirements for collaboration?		

### **Tool: Collaboration Framework**

The following Collaboration Framework [1] compares the purpose, structure and process of different levels of collaboration.

Level	Purpose	Structure	Process
Networ	king		
	• Dialogue		
	Common Awareness		
	<ul><li>Information flow</li></ul>		
	<ul> <li>Create support base</li> </ul>		
	<ul><li>Non-hierarchical</li></ul>		
	<ul><li>Loose, flexible link</li></ul>		
	<ul> <li>Roles loosely defined</li> </ul>		
	• Concern is primary link		
	<ul><li>Low key leadership</li></ul>		
	<ul><li>Low decision-making</li></ul>		
	<ul><li>Information</li></ul>		
	Communication		
Alliance			
	Match needs	Central body of	• Facilitative leaders
	<ul> <li>Provide some coordination</li> </ul>	<ul><li>communicators</li></ul>	<ul><li>Complex decision-</li></ul>
	<ul> <li>Limits duplicating services</li> </ul>	<ul><li>Semiformal links</li></ul>	making
	<ul><li>Ensures tasks done</li></ul>	<ul> <li>Roles somewhat defined</li> </ul>	<ul><li>Some conflict</li></ul>
		<ul><li>Links are advisory</li></ul>	<ul><li>Centralized</li></ul>
		<ul> <li>Develops new resources</li> </ul>	<ul> <li>Communication (forma</li> </ul>
		Joint budget	
Partner	ship		
	<ul><li>Share resources</li></ul>	<ul> <li>Central body of decision-</li> </ul>	<ul> <li>Autonomous leadership</li> </ul>
	<ul> <li>Coordinate activities</li> </ul>	makers	<ul><li>Focus is on issue</li></ul>
	<ul> <li>Address common issues</li> </ul>	<ul> <li>Roles defined</li> </ul>	<ul> <li>Group decision-making</li> </ul>
	<ul> <li>Merge resource base</li> </ul>	<ul><li>Links formalized</li></ul>	by task groups
	<ul> <li>Create something new</li> </ul>	<ul> <li>New resources</li> </ul>	<ul><li>Communication</li></ul>
		Joint budget	frequent and clear
Coalitio	n		<u> </u>
	• Share ideas	• All members involved in	Shared leadership
	<ul> <li>Willing to pull resources</li> </ul>	decision-making	<ul> <li>Decision-making with a</li> </ul>
	from existing systems	<ul> <li>Roles and time defined</li> </ul>	members
	<ul> <li>Develop commitment</li> </ul>	<ul><li>Links formal</li></ul>	<ul> <li>Communication is</li> </ul>
	<ul><li>Minimum three years</li></ul>	<ul> <li>Written agreement</li> </ul>	prioritized
		New resources	
		The state of the s	

 Accomplish shared vision Develop benchmarks • Build interdependent system • Consensus used in shared decision-making • Roles, time and evaluation formalized • Links are formal and written in work assign mentsLeadership high Trust level high Productivity high • Ideas / decisions equally shared Highly developed communication

## **Tool: Tips for Improving Coalition Functioning**

The following is a list of strengths and weaknesses that happen at each level of a coalition and tips to help you address them.

	Strengths	Weaknesses	Tips
Individual Members	<ul> <li>members are confident in each others' skills</li> <li>diversity of ideas/perspectives</li> <li>creativity</li> <li>humour</li> <li>openness to feedback, new ideas and criticism</li> <li>willing to give and take re: time/profile/work/information/expertise</li> </ul>	<ul> <li>personal agendas; people who are in it:         <ul> <li>to enhance image</li> <li>to gain access to</li> </ul> </li> <li>resources         <ul> <li>to sabotage efforts</li> <li>to push a certain idea</li> <li>make them feel good</li> </ul> </li> <li>Passive aggressive personalities;         <ul> <li>different levels of passion – real or perceived</li> <li>undermine decision-process</li> <li>personality conflicts</li> <li>control issues</li> <li>lack of flexibility</li> <li>lack of understanding of concepts</li> <li>tension between professionals and volunteers</li> </ul> </li> </ul>	<ul> <li>look at potential coalition members to evaluate suitability; look for commitment towards outcomes and motivation and believe in the objectives of the coalition</li> <li>terms of reference should include</li> <li>process for conflict resolution; use/increase skills in conflict management</li> <li>get to know others on coalition</li> <li>elect chair with good facilitation skills to manage disruptive members</li> <li>provide skills training; orientation to members</li> <li>create a "space" for community volunteers; differentiate role from professional members; provide time on agenda for their input and feedback.</li> </ul>

Group Process	<ul> <li>trust</li> <li>respect</li> <li>shared power</li> <li>shared ownership</li> <li>teamwork</li> <li>team "check-ins"</li> <li>defined roles</li> <li>understand investments and benefits</li> <li>mutual care and concern</li> <li>have fun</li> <li>wealth of resources within the group' members willing to share resources</li> </ul>	<ul> <li>varying expectations</li> <li>use of jargon, systems that some nonprofessional members do not understand or are not comfortable with</li> <li>lack of understanding of stages of group development</li> <li>role confusion</li> <li>unequal resources of members</li> <li>lack of respect for others' viewpoints</li> <li>lack of investment</li> <li>lack of commitment to take on tasks, to work towards outcomes</li> <li>lack of accountability</li> <li>distrust</li> <li>power imbalances</li> <li>racism/sexism</li> <li>resistance to change</li> </ul>	<ul> <li>set terms of reference or agreement that defines roles, investments, benefits</li> <li>take time to build good group process</li> <li>set "ground rules" for how group members relate to each other</li> <li>share ideas, life, "checkins", build in activities that show care and concern</li> <li>let people offer what they can instead of expecting a certain level of participation</li> <li>recognize value of coalition regularly/annually through evaluation and celebration of accomplishments</li> <li>address issues openly; reidentify goal and objectives, members roles; clarify values, principles, ground rules; if insufficient</li> </ul>
Leadership	• understanding of leadership and role of facilitator/chair	• negative leadership style (e.g. controlling, not allowing input)	evaluate whether the group has what it takes  • develop understanding of leadership and role of facilitator/chair  • ensure all have input  • work to consensus  • have annual elections for leadership positions
Decision-Making Process	<ul><li>everyone has input</li><li>work towards consensus</li></ul>	hasty or inequitable decision-making	<ul> <li>chair has good facilitation skills</li> <li>actively seek input from all members (silence is not the same as approval)</li> <li>allow time for discussion; explore reasons for differences of opinion</li> </ul>

Relationship With Member Organizations' Senior Management		<ul> <li>direction given by outside manager who doesn't know what goes on inside the coalition</li> <li>members not being able to make decisions have to take it back to own supervisor/board</li> </ul>	<ul> <li>need to obtain "buy-in" from senior management of member organizations</li> <li>request delegation of authority to staff representative on coalition</li> <li>members sign agreement that states investment, decision-making process, etc.</li> </ul>
Achieving Objectives	<ul> <li>accomplishment creating positive change in community</li> <li>good reputation</li> <li>involvement of target group</li> <li>access to resources</li> <li>community buy-in</li> <li>clear focus/purpose</li> </ul>	• lack of direction • different agendas • lack of resources • lack of follow-up • lack of evaluation	<ul> <li>Lack of direction: develop strategic plan involving target population</li> <li>Different agendas – diffuse and change/increase number of members with similar commitment to group goal</li> <li>Lack of resources:         <ul> <li>Go to agency CEO's to request resources</li> <li>Members identify own resources to see what they can contribution</li> <li>Review potential membership and their resources</li> </ul> </li> <li>Lack of follow-up: find out why may be the person lacks skills/knowledge/experience: mentor with someone who is learning; if due to forgetting/disorganized, provide check list to follow</li> <li>Lack of Evaluation – create evaluation plan</li> </ul>
Recruitment of New Members	<ul> <li>new members join coalition to bring in new ideas, perspectives and resources</li> </ul>	<ul> <li>need to find new members due loss of members or to obtain needed skills, experience, access to resources, etc.</li> </ul>	<ul> <li>identify potential benefits         of membership</li> <li>plan outreach/         communications strategy</li> <li>make use of existing         members contacts</li> </ul>

## **Tool: Presentation Evaluation Form**

Presenter:		
Date:		
Topic:		

## **Presentation Effectiveness Criteria**

To what extent did the presentation represent the following features?	Yes	Needs Work	No	Comments
Purpose communicated clearly.				
2. Organized and easy to follow.				
Presenter exhibited a good understanding of topic.				
4. Presenter was well-prepared.				
5. Presenter spoke clearly/effectively				
6. Time for presentation used effectively.				
7. Slides enhanced presentation.				
Presenter responded effectively to audience questions and comments.				
<ol><li>Presentation was done in a way that engaged audience.</li></ol>				

10. What did you like most about the presentation?

11. What areas might you suggest for improvement not listed above?

Sample News Release

#### For Immediate Release

### Inspiring Change: Healthy Cities and Communities in Ontario

Toronto, ON (April 3, 1995) Could your community use a little inspiration? The Ontario Healthy Communities Coalition is releasing a new **book** *Inspiring Change: Healthy Cities and Communities in Ontario*.

This book is an illustration of how individuals and communities can rally together to create change. Inspiring Change: Healthy Cities and Communities in Ontario contains stories of communities in Ontario that have confronted challenges such as unemployment, hunger, lack of activities for youth, and pollution. The stories, written by staff and members of the Ontario Healthy Communities Coalition, come from diverse community perspectives -northern, southern, rural and urban Ontario. They celebrate the successes of Healthy Community members, and will inspire others to get involved. All are invited to celebrate with us at our book launch, to be held:

Date: Thursday Dec. 7th, 2000

**Time:** 10:00 am 12:00 p.m.

Location: Trent University Bookstore, Peterborough

Susan Hubay and Jacqueline Powell, co-authors of Chapter 8: "You Can't Start a Revolution on an Empty Stomach: Food Security and Community Mobilization in Peterborough" will be on hand to answer your questions and personalize your purchases.

Refreshments will be served.

-30 -

#### For more information contact:

Ontario Healthy Communities Coalition

555 Richmond St. West, Suite 505, Toronto, ON M5V 3B1 Phone: 1-800-766-3418; Fax: (416) 408-4843

Email: info@healthycommunities.on.ca web site: www.healthycommunities.on.ca

Sample Public Service Announcement (PSA)

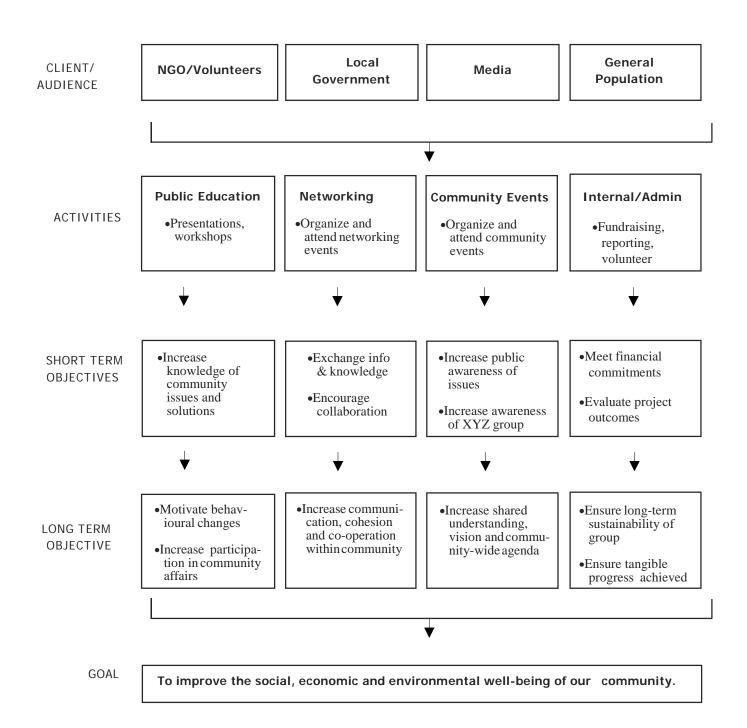
A PSA should be typewritten and double-spaced on letterhead stationary, with the name, address and telephone number of the contact person at the top of the page. Under the heading "Public Service Announcement" give all the necessary details of the event: when and where it will happen, by whom it is sponsored, the objectives of the event, etc. Also include any new brochure or new flyer about your group's campaign. The PSA should be no more than 30 seconds in length, read aloud. Attach a cover letter requesting that the PSA be aired and expressing appreciation for this service, then mail it to the appropriate outlets at least two weeks prior to the announcement date.

Here are some examples of PSAs:

- Registration for Woodsley Community College Fall 2002 Continuing Education term begins Saturday August 7th, 9:00 a.m. 1:00 p.m. in the cafeteria.
- The Antler River Conservation Authority welcomes everyone to Antler Conservation Area, Sunday August 28, at 2:00 p.m., weather permitting, for an workshop on identifying and processing natural dyes, plus a short woodland hike. Meet at the Resource Centre in the Conservation Area, 6½ km. west of Woodsley on Highway 25. Learn the fascinating art of dying cloth with plants and trees growing in our area.
- The Woodsley Heritage Museum of has scheduled a corn roast and family fun type games Sunday, August 8th, 1:00 5:00 p.m. In addition to being able to view exhibits relating to the history of Woodsley, visitors will be treated to stories of earlier times told by long-time local residents. The Friends of the Woodsley Heritage Museum will provide planned a corn roast with hot dogs, burgers and other refreshments. Rain or shine. For further information please phone 622-2340.

### Sample Summary Project Logic Model

XYZ Healthy Community Group



**Note:** This is a "mock" summary project logic model we have provided it only as an illustration of a format that may be useful to help your group ensure there is a logical link between your day-to-day activities and your long term goals and objectives.

## **Module 09 - Tools and Techniques**

## **Location Facilities Checklist**

Location Facilities Checklist	~	Comment
41. There is adequate lighting (especially if you are meeting at night).		
42. The wheelchair accessible parking drop- off is close to the front entrance		
43. Elevators have low buttons, braille markings and are wheelchair accessible		
44. Washrooms have the following:		
a. a wide door and low, easy to open door		
b. sinks and accessories that can be reached by a child		
<ul> <li>at least one stall that is adapted for a wheelchair and has a grab bar</li> </ul>		
45. There is a designated quiet area for reflection, meditation and/or multi-faith prayer.		
46. Public telephones have a coin slot less than 1.23m above floor level and a volume control.		
47. There are designated places where persons using guide dogs can allow the animals to rest and relieve themselves, and drinking water is available for the dogs.		
48. Space is provided to meet any child care needs.		
49. You will be able to meet any technical requirements for audio/visual or other physical aids.		

### **Sample Terms Of Reference**

The following Terms of Reference developed by the Diversity Committee of the Ontario Healthy Communities Coalition may help you devise your own processes and language:

### **Terms of Reference**

### **Diversity Committee**

### **Ontario Healthy Communities Coalition**

Date Revised: June 20, 2003

**Chair:** Rotated by Committee Members

**Staff Support:** OHCC Diversity Coordinator

**Reporting Relationship:** The committee will report to the Executive Director. The committee will present an evaluation of the implementation of OHCC's diversity policy and practices to the Board of Directors annually.

### **Purpose:**

- 1. To ensure that OHCC is a welcoming environment for diverse groups
- 2. To ensure that OHCC is a true reflection of Ontario's population
- 3. To develop and evaluate policies, procedures and action plans that will welcome diverse groups in Ontario to the Healthy Communities (HC) movement
- 4. To encourage HC members to become more inclusive of diverse groups in their communities
- 5. To share information, network and offer mutual support to provincial, national and international groups who are working around Healthy Communities and are interested in the areas of diversity and inclusion.

**Authority:** Unless otherwise stated by the Executive Director or the Board of Directors, the committee has no direct authority for the allocation of financial or human resources of the organization.

**Meeting Schedule:** The committee will meet at least six times per year, with meetings scheduled by the committee, or called by the staff support as needed. The agenda for each meeting will be set in collaboration with the designated Chair and staff support.

**Composition:** Included on the committee will be two or more staff members, Board

Members (who sit on the committee in a volunteer capacity) and other community members who may come from the general membership of OHCC (50%). The committee will strive to reflect the diverse population of the Province of Ontario.

**Other Resources:** The committee may pursue additional human and financial resources to implement the projects of the committee as needed, in consultation with OHCC's Resource Development Coordinator and with the approval of the Executive Director.

### **Specific Areas of Responsibility:**

- 1. To ensure that OHCC and the HC movement is a true reflection of Ontario's population, thereby bringing diverse perspectives of a healthy community
- 2. To review the barriers within OHCC that prevent diverse groups from participating
- 3. To broaden diverse participation within OHCC
- 4. To raise awareness of the issues affecting those who are marginalized (e.g., through the Community Animation Program)
- 5. To proactively recruit volunteers to this committee so that it may reflect the diverse population of the Province of Ontario

### **Community Demographic Profile**

Population	Your Community			Province			
Total – All persons	2001	1996	% Change	2001	1996	% Change	
Age	You	ır Communit	ty		Province		
	Male	Female	Total	Male	Female	Total	
Age 0–4							
Age 5–14							
Age 15–19							
Age 20–24							
Age 25–44							
Age 45–54							
Age 55–64							
Age 65–74							
Age 75–84							
Age 85 and over							
Median age of the population							
% of the population age 15 and over							
I		- C:			D		

Language	Your Community		Province		ce	
	Male	Female	Total	Male	Female	Total
English						
French						
Other						

Visible Minorities	Your Community		Province			
	Male	Female	Total	Male	Female	Total
Chinese						
South Asian						
Filipino						
Latin American						
Southeast Asian						
Arab						
West Asian						
Korean						
Japanese						
Multiple						
Other						

Education	Your Community			Province		
(% with)	Male	Female	Total	Male	Female	Total
Less than high school graduation						
High school graduation and/or						
postsecondary						
Trades certificate or diploma						
College certificate or diploma						
University certificate, diploma or degree						
Income		Your Comm			Province	
	Male	Female	Total	Male	Female	Total
Median total income						
% income from earnings						
% income government						
% income government transfers						
% income from other sources						
% low income						
Family Status		Your Comn	nunity		Province	
	Male	Female	Total	Male	Female	Total
# families						
Marital status						
# lone parent families						
Median total family income						
Housing		Your Comm	umits:		Province	
Housing	Male	Female	Total	Male	Female	Total
# single family dwellings	Wate	Temate	Total	Wate	Temate	Total
Amount paid in rent/mortgage						
Average value of house						
Religion		Your Comm	unity		Province	
	Male	Female	Total	Male	Female	Total
Catholic						
Protestant						
Christian						
Orthodox						
Muslim						
Jewish						
Buddhist						

### **Organizational Inclusiveness A Self Assessment Tool**

**MEASURES** 

Governance

1.Policy

Please rank the status of each of the following items on a scale of 0 to 3, according to the ratings shown below:

0 Not yet started 1 Beginning phase 2 Well underway 3 Fully Developed (including monitoring/review procedures) N/A - Not Applicable / Don't know

**STATUS** 

**COMMENTS** 

_		vironment free o	of barriers to inclusion is incorporated into the
policies, guidelines and pra-	ctices of the organisation		
Standard:			
<b>1.1</b> The organization's commit organizational affiliates.	ment to inclusion is understood	by all board meml	bers, management, staff, volunteers, members and
<u> </u>	ated their commitment to being an	Ī	
inclusive organization.	ated their commitment to being an		
	nent in the development of		
	d strategies have been clearly		
	f the organization (board, staff,		
and volunteers) and the co			
3. Principles of diversity, eq the organization's stateme	uity and inclusion are contained in		
ů	taffing, time, financial) are		
	ment and review of polices		
relating to diversity, equit			
Standard:1.2			
	clusion and equity are embedded	in all organizatio	nal policies and practices.
The organization has addr	essed issues of diversity and		
inclusion in its strategic p	an.		
	orkplace harassment policies are in		
place.			
3. The organization has asse			
barriers to inclusion.	determine if they contain any		
Standard: 1.3 Progress towards reducing l	parriers to inclusion is monitored	and evaluated.	
The Board has established a evaluating progress in elim	policy for monitoring and ninating barriers to inclusion.		
	zation have opportunities for progress made in the areas of on.		
2. Leadership			
Vision: The board and manag	gement provide informed leade	rship in the impl	ementation of anti-discrimination and workplace
harassment policies.			
Standard 2.1 Principles of diversity, incl	usion and equity are embedded in	n all organizationa	al policies and practices.
The Board has clearly outling	ned its expectations for		
management on the imple			
equity and inclusion polici			
2. The Board has clearly outl	-		
management on the imple discrimination/harassment	_		
	clear guidelines to follow if the		
=	e or reduce barriers to inclusion		
5. has been established, inclureview the plan.			
	citly allocated to the effective		
implementation of diversi	=		
	r I receive the brokening.		
MEA	SURES	STATUS	COMMENTS

	3. Participation and Decision-Making		
Visi	ion: The participation and decision-making processes	s are inclusive a	nd reflect community needs and expectations.
Sta	ndard:		
3.1	Information about the organization, including its governa communicated effectively to members of diverse commu		
1.	The organization has developed a communications		
1.	strategy to inform diverse populations of its activities and		
2	invite them to participate.  The organization has developed a comprehensive list of		
2.	community and ethnic media.		
3.	The organization has developed a comprehensive list of community, regional and provincial groups and organizations that deal directly with diverse and / or		
	marginalized populations.		
4.	The organization has developed a comprehensive list of other points of access for reaching diverse communities (i.e. places of worship, community centres, social clubs).		
5.	The organization has compiled and updated provincial and regional profiles including demographics and social, economic, health and environmental issues.		
Sta	ndard:	•	
3.2	Effective partnerships exist between this organization an population.	d other communit	y organizations that reflect the diversity of the
1.	The organization has developed effective and inclusive formal and informal working relationships with diverse community groups and organizations.		
2.	The organization has developed a two-way consultation		
3.	mechanism with diverse communities.  Partnerships are actively sought with organizations		
	representing diverse populations.		
4.	Partnership agreements include a process for conflict resolution.		
Sta	ndard	L	
	Members of diverse communities are equitably represent	ed in the different	decision-making levels of the organization (i.e.,
	board, committees and management		
1.	The organization has explored the possibility of systemic		
	barriers in the recruitment, selection and retention		
	processes for board, committees and senior management. (e.g., advertising outlets, criteria for selection, interview		
2.	The Board has explored the possibility of barriers existing in the way the board and committees function. (e.g., time and location of meetings, accessibility of building,		
	and location of meetings, accessionity of building, availability of child/elder care, meeting style)		
3.	Orientation and training are provided to members as needed to increase their ability to participate effectively.		
4.	Time is set aside in meetings for each member to express		
5.	their perspective and concerns.  Ground rules have been established for how group		
<i>J</i> .	members relate to one another.		
6.	Terms of reference for committees include a process for conflict resolution.		
Sta 3.4	andard  Effective procedures exist to handle complaints about inc	cidences of discrin	nination.
1.	The organization has explored the possibility of systemic		
1	barriers in the recruitment, selection and retention		
1	processes for board, committees and senior management.		
	(e.g., advertising outlets, criteria for selection, interview		
2.	The Board has explored the possibility of barriers existing		
1	in the way the board and committees function. (e.g., time		
	and location of meetings, accessibility of building, availability of child/elder care, meeting style)		

В.	Programs and Services		
	MEASURES	STATUS	COMMENTS
1.	Service Planning		
Visi	on: Services are barrier-free and appropriate to the no	eeds of diverse	communities.
	dard: Participation of diverse communities in identifying needs	and planning pro	grams and services is supported and encouraged.
1.	Key members of diverse communities have been invited to		
	participate in the planning of the organization's programs and services.		
2.	The organization has obtained information about the needs and interests of these diverse communities.		
2.0	<u>utreach</u>		
Visi	on: Diverse communities in the service area are awa	re of the organi	zation's programs and services.
	dard:1.2		
	Effective and appropriate communication strategies are us communities in the service area	sed to increase aw	vareness of programs and services with diverse
1.	An outreach strategy has been developed and appropriate resources allocated to reach the various communities in an		
	equitable manner.		
2.	A communication strategy has been developed to provide		
	information to various communities within the service area, including:		
	- Targeted media (TV, audio/radio, print)		
	- Community newspapers		
	- Key informants		
	- Community leaders		
3.	The organization has established two-way communication with diverse communities in its service area.		
2 5	auria Dalivare		
	<ul><li>ervice Delivery</li><li>on: Diverse communities in the service area are awa</li></ul>	ra of the organi	action's programs and sorvious
	dard:	ire of the organi.	zation's programs and services.
	Programs and services are adapted to take into account and a	ccommodate the v	values, norms and issues of diverse communities.
1.	Programs and services are adapted to respond to expressed or		
	identified needs and issues; for example,		
	- Meals/childcare/transportation provided		
	<ul> <li>Faith/spiritual practices respected</li> <li>Meeting times, locations and structures considered</li> </ul>		
2.	Appropriate linguistic resources are provided to reduce or		
2.	eliminate language barriers.		
3.	The various linguistic groups have been identified within the organization's service area.		
4.	The organization has developed an action plan with members of diverse communities to eliminate language		
4. I	Program Evaluation and Monitoring		
	on: The organization's programs and services meet	the needs of div	verse communities.
Ar	evaluation plan is in place to monitor the accessibility, app	propriateness and	effectiveness of programs and services.
1.	Members of diverse communities have been consulted		
	in the development of an evaluation plan.		
2.	An evaluation process has been established to		
	monitor the accessibility, appropriateness and		
	effectiveness of programs and services to diverse communities		
$\vdash$	Communico		

C.	Human Resources		
	MEASURES	STATUS	COMMENTS
1. S	taff Recruitment / Retention / Promotion	1	
	on: All levels of staff and volunteers reflect the dive	ersity found in t	he service area.
Star	ndard: An evaluation plan is in place to monitor the accessibilit	v annronriatene	es and affectiveness of programs and services
3.	The organization has explored possible barriers in the	у, арргориасыс	T
3.	recruitment, hiring, promotion and retention of diverse staff, volunteers and partners.		
4.	Paid and volunteer opportunities have been advertised in non- mainstream media. (i.e. target media community)		
5.	The organization has consulted with members of diverse communities regarding the recruitment process.		
6.	The organization has reviewed the interview process for biases (e.g., diversity among the interviewers, bias- free questions).	3	
7.	Mentoring and conflict resolution systems have been put into place to ensure the retention of diverse staff, partners and volunteers.		
2.	Board / Staff / Volunteer Training		
	affect the ability of diverse groups to fully part diverse members of the community.  All staff, board members and volunteers are given oppor and skill development programs.	icipate in their	communities, and are skilled in working with
1.	The knowledge and skills of the board, management, staff and		
	volunteers have been assessed in the areas of diversity, equity and inclusion.		
2.	The organization has developed a diversity, equity and inclusion education/training program, attended by all staff, board members and volunteers.		
3.	The organization has involved members of diverse communities in the planning, delivery and evaluation of the diversity, equity and inclusion education/ training		
4.	The organization keeps its resources current for staff, board and volunteers to update their knowledge and skills		
2	on appropriate service delivery to diverse communities		
3. Visi	Performance appraisals  on: Improved staff, board and volunteer performand discrimination, workplace harassment and barrance appraisals.	_	
1	ndard		
3.1	Evaluation of management, staff and volunteers includes an assertive prevention policies	essment of their adl	nerence to discrimination and workplace harassment
1.	The organization has developed clear guidelines for staff to provide services in an inclusive manner		
2.	Indicators of inclusive practice are included in the performance appraisal of staff.		
3.	Consideration is given to volunteers' contributions to		
	promoting diversity, equity and inclusion during volunteer		
4.	Indicators of diversity and inclusion are included in the performance appraisal of the board of		

### **Mobile 11 - Planning health promotion programs**

**Understand the Context Worksheet** 

1.	Why are you going through a planning process at this particular time?
3.	What if anything, has already been decided? For example have you decided on audiences, issues, settings
٦.	strategies, or activities?
	from your potential funder?
5.	Are there any other circumstances or expectations that may affect how you must carry out your planning process?
	planning ends)?
7.	What financial resources (dollars) will be available to implement the program that you plan?

**Identify stakeholder roles and expectations** 

•	Who should be involved?
	Name:
	Interest in program/process:
	Degree of involvement:
	Details of involvement:
•	In general, to what degree should the stakeholder be involved in the planning process?
	Peripheral (needs to be kept informed)
	□ Supportive (provides some form of support)
	☐ Involved (frequently consulted or part of the planning process)
	☐ Core (on the planning team)
•	How will you specifically involve this stakeholder in the planning process in a meaningful way
•	What overall expectations do stakeholders have in terms of the degree of rigour and evidence
	that will be incorporated into the planning process?
	☐ High ☐ Medium ☐ Low
	Miles and the contract of the state of the s
•	What overall expectations do stakeholders have in terms of the need for new data (versus
	compilation of existing data) to inform decisions throughout the planning process?
	☐ High ☐ Medium ☐ Low
•	What other details are there regarding stakeholder expectations about degree of rigour,
	evidence and need for new data to inform planning decisions?
•	How will decisions be made within the core planning group?
	☐ Manager veto
	☐ Consensus
	Another decision-making process
	Majority rules of whoever is present
•	How, specifically, will the decision-making process work within the core planning group?
•	How will decisions be made outside of the core planning group? For example, are there

situations when subcommittees will make decisions or individuals will make decisions?

### Assess resources for planning

1.	What staff are available to participate in the planning process? What is their approximate available time, and do they have any specific expertise or interests?						
2.	Are volunteers available to aid in the planning process? If so, how? What is their approximate available time, and do they have any specific expertise or interests?						
3.	What staff are available to participate in the planning process? What is their approximate available						
J.	time, and do they have any specific expertise or interests?						
4.	What partners are available to participate in the planning process? What is their approximate available time, and do they have any specific expertise or interests?						
5.	What funds are available to support the planning process? Are these funds tagged for a specific purpose?						
6.	What in-kind contributions are available to support the planning process?						
7.	What kind of equipment or space is available to support the planning process?						
8.	When can planning begin?						
9.	When will planning end?						

1. What is the planning task you would like to add to your workplan?

### **Develop a workplan for the planning process**

	Enter tasks and steps that relate to the 6-step planning process. For example:						
		Gather data for situational assessment (worksheet 2.1)					
		Analyse and interpret data (2.2-2.4)					
		Consider how to proceed with planning (2.5)					
		Choose goals and audiences (3.1)					
		Develop outcome objectives (3.1)					
		Choose broad program strategies (4.1)					
		Brainstorm activities (outputs) (4.1)					
		Assess and analyse activity options (4.2)					
		Make final activity (output) choices (4.2)					
		Assign resources to chosen activities (4.3)					
		Develop process objectives for activities (4.4)					
		Choose indicators of success (5.1-5.2)					
		Review and revise overall plan (6.1)					
2.	Who is responsible (le	ead) for this task?					
3.	Who will consult and/	or otherwise support the lead on this task?					
-							
1	How much time (in to	tal days or total hours) is allocated to this tack?					
4.	now much time (in to	tal days or total hours) is allocated to this task?					
5.	When is the deadline	for this task?					
6.	What are the dollars r	required for this task?					
7.	What other resources are required for this task?						
		-					
Q	Who will approve the	a work done related to this task?					
Ο.	vvno vviii approve tile	. Work done related to this task:					
8.	Who will approve the	e work done related to this task?					

2.	What method will you use to collect your data?	
	Impact	
	Best practices' synthesis and guidelines	
	Community health status indicators	
	Community stories/testimonials	
	Cost-benefit data Environmental Scan	
	Quantitative polling/survey data	
	Evaluation findings	
	Other type of data	
	Consultation (face to face) using individual interviews, focus groups, and/or forums	
	<ul> <li>□ Large data sets</li> <li>□ Literature searches and reviews, including systematic reviews</li> <li>□ Other</li> </ul>	
4.	<ul> <li>□ Large data sets</li> <li>□ Literature searches and reviews, including systematic reviews</li> <li>□ Other</li> <li>. What data source(s) will give you the information you want? (Choose one or more than cappropriate)</li> </ul>	ne a
4.	<ul> <li>□ Large data sets</li> <li>□ Literature searches and reviews, including systematic reviews</li> <li>□ Other</li> <li>. What data source(s) will give you the information you want? (Choose one or more than cappropriate)</li> <li>□ Community service organizations</li> </ul>	one a
4.	<ul> <li>□ Large data sets</li> <li>□ Literature searches and reviews, including systematic reviews</li> <li>□ Other</li> <li>. What data source(s) will give you the information you want? (Choose one or more than cappropriate)</li> <li>□ Community service organizations</li> <li>□ Polling companies</li> </ul>	ne a
4.	<ul> <li>□ Large data sets</li> <li>□ Literature searches and reviews, including systematic reviews</li> <li>□ Other</li> <li>. What data source(s) will give you the information you want? (Choose one or more than of appropriate)</li> <li>□ Community service organizations</li> <li>□ Polling companies</li> <li>□ Community spokespersons</li> </ul>	ne a
4.	<ul> <li>□ Large data sets</li> <li>□ Literature searches and reviews, including systematic reviews</li> <li>□ Other</li> <li>. What data source(s) will give you the information you want? (Choose one or more than of appropriate)</li> <li>□ Community service organizations</li> <li>□ Polling companies</li> <li>□ Community spokespersons</li> <li>□ Public libraries</li> </ul>	one a
4.	<ul> <li>□ Large data sets</li> <li>□ Literature searches and reviews, including systematic reviews</li> <li>□ Other</li> <li>. What data source(s) will give you the information you want? (Choose one or more than of appropriate)</li> <li>□ Community service organizations</li> <li>□ Polling companies</li> <li>□ Community spokespersons</li> <li>□ Public libraries</li> <li>□ Consultants</li> </ul>	one a
4.	<ul> <li>□ Large data sets</li> <li>□ Literature searches and reviews, including systematic reviews</li> <li>□ Other</li> <li>. What data source(s) will give you the information you want? (Choose one or more than of appropriate)</li> <li>□ Community service organizations</li> <li>□ Polling companies</li> <li>□ Community spokespersons</li> <li>□ Public libraries</li> <li>□ Consultants</li> <li>□ Websites</li> </ul>	ne a
4.	<ul> <li>□ Large data sets</li> <li>□ Literature searches and reviews, including systematic reviews</li> <li>□ Other</li> <li>. What data source(s) will give you the information you want? (Choose one or more than of appropriate)</li> <li>□ Community service organizations</li> <li>□ Polling companies</li> <li>□ Community spokespersons</li> <li>□ Public libraries</li> <li>□ Consultants</li> <li>□ Websites</li> <li>□ Resource centres such as THCU</li> </ul>	ne a
4.	<ul> <li>□ Large data sets</li> <li>□ Literature searches and reviews, including systematic reviews</li> <li>□ Other</li> <li>. What data source(s) will give you the information you want? (Choose one or more than of appropriate)</li> <li>□ Community service organizations</li> <li>□ Polling companies</li> <li>□ Community spokespersons</li> <li>□ Public libraries</li> <li>□ Consultants</li> <li>□ Websites</li> <li>□ Resource centres such as THCU</li> <li>□ Researchers</li> </ul>	ne a
4.	<ul> <li>□ Large data sets</li> <li>□ Literature searches and reviews, including systematic reviews</li> <li>□ Other</li> <li>. What data source(s) will give you the information you want? (Choose one or more than of appropriate)</li> <li>□ Community service organizations</li> <li>□ Polling companies</li> <li>□ Community spokespersons</li> <li>□ Public libraries</li> <li>□ Consultants</li> <li>□ Websites</li> <li>□ Resource centres such as THCU</li> <li>□ Researchers</li> <li>□ Government departments</li> </ul>	ne a
4.	<ul> <li>□ Large data sets</li> <li>□ Literature searches and reviews, including systematic reviews</li> <li>□ Other</li> <li>. What data source(s) will give you the information you want? (Choose one or more than cappropriate)</li> <li>□ Community service organizations</li> <li>□ Polling companies</li> <li>□ Community spokespersons</li> <li>□ Public libraries</li> <li>□ Consultants</li> <li>□ Websites</li> <li>□ Resource centres such as THCU</li> <li>□ Researchers</li> <li>□ Government departments</li> <li>□ Private sector</li> </ul>	ne a
4.	<ul> <li>□ Large data sets</li> <li>□ Literature searches and reviews, including systematic reviews</li> <li>□ Other</li> <li>. What data source(s) will give you the information you want? (Choose one or more than of appropriate)</li> <li>□ Community service organizations</li> <li>□ Polling companies</li> <li>□ Community spokespersons</li> <li>□ Public libraries</li> <li>□ Consultants</li> <li>□ Websites</li> <li>□ Researchers</li> <li>□ Government departments</li> <li>□ Private sector</li> <li>□ Canadian Best Practices Portal, Database of Effective Interventions</li> </ul>	ne a
4.	<ul> <li>□ Large data sets</li> <li>□ Literature searches and reviews, including systematic reviews</li> <li>□ Other</li> <li>. What data source(s) will give you the information you want? (Choose one or more than cappropriate)</li> <li>□ Community service organizations</li> <li>□ Polling companies</li> <li>□ Community spokespersons</li> <li>□ Public libraries</li> <li>□ Consultants</li> <li>□ Websites</li> <li>□ Resource centres such as THCU</li> <li>□ Researchers</li> <li>□ Government departments</li> <li>□ Private sector</li> </ul>	ne

6.	Who is responsible (lead) for this data collection task?
7.	Who will consult and/or otherwise support the lead on this task?
8.	How much time (in total days or total hours) is allocated to this task?
9.	When is the deadline for this task?
10.	What are the dollars required for this task?
11	What other resources are required for this task?
	·
Sumn	narize the situation
	What is the situation? What are the trends (e.g., size, growth), public perception, and stakeholder
	concerns that describe the situation?
2.	What is the situation (continued).

# **List possible actions** 1. What possible action might be taken to address this situation? 2. Where did the idea for this possible action come from? 3. What are further details about this possible action? 4. What information do you have about evidence of effectiveness for this possible action? Consider how to proceed 1. What are the gaps in data quality or quantity, relative to stakeholder expectations, that may restrict your ability to make evidence-based decisions about goals, audiences, objectives, strategies, activities and resources? 2. What is your current perception about your ability to have an impact on the situation with available time, financial resources and mandate? 3. What are your next steps in the planning process? Will you proceed now, or must you revisit research questions, project scope or resources?

Set goals, audiences, and outcome objectives

1.	What is your goal?
2.	Which audiences will require special attention to meet your goal?
3.	Who do you want to change? That is, who is your audience?
	O Parents within X community
	O Parents
	O Children
	O Teachers
	O Adults
	O Women
	O Seniors
	O Men
	O Childcare providers O Community decision-makers
	O Workplace decision-makers
	O Physicians
	O Municipal
	O School
	O Workplace
	O Regional
	O Provincial
4. Wh	at do you want to change to help you reach your goal?
	O beliefs
	O knowledge (who know how to)
	O who have talked with a friend/neighbour/family member about
	O rates of participation
	O volunteer rates
	O feelings of support O behaviours
	O intention to change O awareness
	O thoughts about a topic
	O level of confidence
	O knowledge (who understand that)
	O perceptions of social pressure
	O level of comfort talking to friends/family about a topic
	O level of agreement that change is needed
	O habits
	O a law
	O policies

5. Please provide details about the change you desire (as indicated above).
6. In what direction do you want to affect change?
7. How much change do you hope to achieve?
8. By what month do you plan on achieving this change?
9. By what year do you plan on achieving this change?
11. Is this a short, medium or long-term objective?
O Short-term O Medium-term
O Long-term

### Choose strategies and brainstorm activities

1.	Create supportive environments - add potential activities
2.	Build healthy public policy - add potential activities
3.	Health Communication - add potential activities
4.	Self-help/mutual support - add potential activities
5.	Community mobilization - add potential activities
6.	Develop personal skills - add potential activities
7.	Education/information - add potential activities
8.	Strengthening health services - add potential activities
9.	Other strategy (please specify)

# Assess and choose activities 1. Potential Activity 2. Check this box to include this activity as part of your program. ☐ Include 3. Strategy 4. What do you know from the available evidence about the expected effectiveness of this activity for meeting your outcome objective(s)? 5. What do you know from the available evidence about the appropriateness of this activity for your intended audience(s)? 6. What do you know about the financial and human (skills, time) resources required to implement this activity properly? 7. What resources, both human and financial do you have available to implement this activity? How does that compare to what resources are required to implement it properly?

8. What resources, both human and financial, will you allocate to this activity

### Assign outcome objectives

1.	Activity code
2.	What will you do or produce?
3.	Who will you be doing or producing these things for?
4.	How many will you do or produce?
5.	What month will you accomplish this by?
6.	What year will you accomplish this by?

# 2. What will you measure? 3. Where is the data available? 4. Are there any concerns about the reliability of this indicator? 5. Are there any concerns about the validity of this indicator? 6. Are there any limitations on accessibility for this indicator?

evel	op process indicators
1.	
2.	What will you measure?
3.	Where is the data available?
4.	Are there any concerns about the reliability of this indicator?
5.	Are there any concerns about the validity of this indicator?
6.	Are there any limitations on accessibility for this indicator?

### Review your plan

1.	COMPLETENESS: Is there a broad goal giving direction to the program (worksheet 3.1)? $\square$ Yes $\square$ No
2.	COMPLETENESS: Does it have audiences including individuals, networks, organizations and/or governments (worksheet 3.1)  ☐ Yes ☐ No
4.	COMPLETENESS: Does it include SMART (specific, measurable, appropriate, realistic and time-limited) outcome and process objectives (worksheets 3.1 and 4.4)?  Yes  No
3.	COMPLETENESS: Does it include a few major strategies identified to advance the outcome objectives and do these strategies reflect your overall guiding health promotion strategy (worksheet 4.1)?  Yes □ No
4.	COMPLETENESS: Does it include activities that fall within clearly defined strategies (worksheets 4.1 and 4.2)?  Yes  No
5.	COMPLETENESS: Does it indicate what resources are required to implement each activity properly (worksheet 4.3)?  ☐ Yes ☐ No
	DMPLETENESS: Does it include indicators for both outcome and process objectives (worksheets 5.1 and 2)?
	□ Yes □ No
7.	COMPLETENESS: Are all indicators accessible, reliable, and valid?  ☐ Yes ☐ No
8.	LOGIC: Will the short-term objectives contribute to your medium and long-term outcome objectives (worksheet 3.1)? $\square$ Yes $\square$ No
9.	LOGIC: Will the strategies contribute to meeting the goals and objectives (worksheets 3.1 and 4.1)? $\square$ Yes $\square$ No
10.	LOGIC: Are the activities the best ones to advance each strategy (worksheets 4.1 and 4.2)? $\square$ Yes $\square$ No
11.	LOGIC: Are the activities appropriate for the audiences (worksheets 3.1 and 4.2)? ☐ Yes ☐ No
12.	LOGIC: Are there adequate resources in place to properly implement the activities? ☐ Yes ☐ No
13.	ALIGNMENT WITH SITUATIONAL ASSESSMENT: Is your plan consistent with the key findings of the situational assessment? In particular, does your program plan take the major influences on your situation into account (worksheet 2.3)? (This check for alignment should also include a review of any new data that arose during the planning process.)  I Yes INO

14.	Yes  No
15.	PRESENTATION: Is it user-friendly and easy to follow?  ☐ Yes ☐ No
16.	PRESENTATION: Is it easy to follow the arrows and/or flow of logic?  ☐ Yes ☐ No
17.	PRESENTATION: Is there enough white space?  ☐ Yes ☐ No
18.	PRESENTATION: Is it presented in an order that is useful for you and your stakeholders?

### Review your plan using a population health approach lens

1.	FOCUS ON HEALTH (Key Element 1): Did you carefully analyze health inequities and set priorities using good data and explicit criteria? (Worksheets 1.1 and 2.3)  Yes INO
2.	FOCUS ON HEALTH (Key Element 1): Did you assess environments, conditions and circumstances related to your situation? (Worksheet 2.3)  ☐ Yes ☐ No
3.	DETERMINANTS OF HEALTH (Key Element 2) Did you consider how the determinants of health, and their interactions, link to your situation and possible solutions? (Worksheet 2.3)  Yes  No
4.	BASE DECISIONS ON EVIDENCE (Key Element 3): Did you use explicit criteria for what to include as acceptable evidence? (Worksheet 1.2 question 7)  Yes  No
5.	BASE DECISIONS ON EVIDENCE (Key Element 3): Did you use a range of the best evidence available (some of which may have been collected/created by you) to inform your planning decisions? (Worksheet 2.1)  Yes  No
6.	BASE DECISIONS ON EVIDENCE (Key Element 3): Did you identify and assess effective activities? (Worksheets 2.4 and 4.2)  Yes  No
7.	UPSTREAM INVESTMENTS (Key Element 4): Does your plan include short, medium and long-term activities? (Worksheets 4.1 and 4.2) ☐ Yes ☐ No
8.	UPSTREAM INVESTMENTS (Key Element 4): Does your plan include roles (and possibly resources) from multiple sectors, not simply health sector alone? (Worksheets 1.2 , 1.3, and 4.3). ☐ Yes ☐ No
You h	ave not worked on this bundle of questions
MULT	IPLE INTERVENTIONS AND STRATEGIES (Key Element 5)
9.	Produce comprehensive change through a series of incremental changes. ☐ Yes ☐ No
10	. Address the broad determinants of health. ☐ Yes ☐ No
11	. Reduce inequities.  ☐ Yes ☐ No
12	. Be comprehensive across a range of health actions (health care to prevention to protection to health promotion).  ☐ Yes ☐ No

13. Integrate common risk factors (e.g. poor nutrition, low physical activity, etc.) across multiple health

outcomes.

	□ Yes □ No
	Deal with multiple points in the intended population's lifespan.  'es
	Work within multiple settings, such as the home, school, workplace and community.  Yes
You h	ave not worked on this bundle of questions
MULTI	PLE INTERVENTIONS AND STRATEGIES (Key Element 5)
16.	16. funding  ☐ Yes ☐ No
17.	17. technical assistance  ☐ Yes ☐ No
18.	organization  ☐ Yes ☐ No
19.	management  Yes No
20.	education  Yes No
21.	communications  ☐ Yes ☐ No
22.	leadership and promotion  ☐ Yes ☐ No
23.	political support  Yes No
24.	COLLABORATION (Key Element 6): Have you produced a document outlining values, purpose, objectives, expectations and obligations to create shared leadership, accountability and rewards among partners? (Worksheets 1.2 and 1.4)  Yes □ No
25.	COLLABORATION (Key Element 6): Has your planning process created commitment such that participants champion the program and have created political and public support for it? (Worksheets 1.2 and 1.4)  Yes □ No
26.	PUBLIC INVOLVEMENT (Key element 7): Does your plan identify an appropriate level of public involvement, and ways and means to capture public interest and involvement? (Worksheet 1.2) Yes  No
27.	DEMONSTRATE ACCOUNTABILITY (Key Element 8): Does your plan identify baseline measures and targets, with practical indicators for both? (Worksheets 5.1 and 5.2)

☐ Yes ☐ No

28. DEMONSTRATE ACCOUNTABILITY (Key Element 8): Does your planning process include a results-based evaluation/accountability framework, including a commitment to disseminate findings? (Worksheets 5.1 and 5.2)  ☐ Yes ☐ No

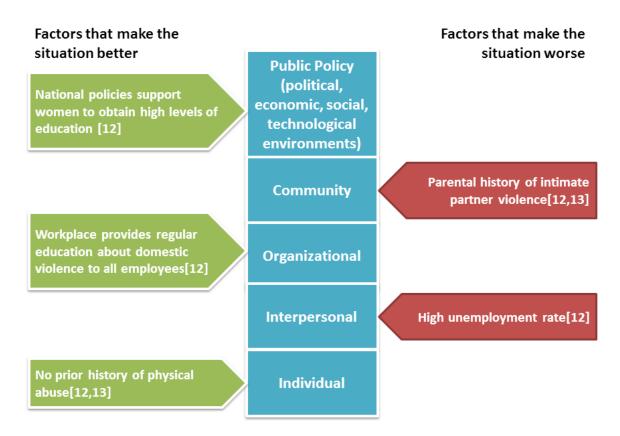
### <u>Planning health promotion programs - Tables and Illustrations</u>

### **Examples of data sources**

IF YOU WANT	TYPE OF DATA	DATA GATHERING METHOD	EXAMPLES OF SOURCES
Information about community needs	Community health status indicators	Literature search/review	Local Board of Health; Community Health Status Reports; Rapid Risk Factor Surveillance System - (RRFSS) <sup>3</sup> <sup>5</sup> ; Canadian Community Health Survey –CCHS <sup>4</sup> ; Public Health Agency of Canada (PHAC) infobase <sup>5</sup>
Information about what conditions – in the social or, organizational environments or at the broader public policy level – are causing or helping to alleviate the situation	Environmental scan	Focus group; key informant interview	Staff from community service organizations that are already working on the problem; project team; local public health epidemiologist; members of the intended audience; municipal planning department
Information about what evidence exists to support various courses of action	Best practice synthesis and guidelines; Summaries of systematic reviews	Search of databases populated with guidelines or preappraised systematic reviews	National Guidelines Clearinghouse; Turning Research into Practice (TRIP); Healthevidence <sup>6-8</sup>
Guidance about the nature and scope of the final program you develop	Review of stakeholder mandates, policies, guidelines, etc.	Internal document review	Strategic plans from your own, or related organizations; professional standards and guidelines; your own budget documents; documents summarizing the political agendas/priorities of your funder, etc.

Force-field analysis of intimate partner violence

### Force-field analysis of intimate partner violence



### **SWOT** analysis

FACTOR	EXAMPLE
Strength	Your organization has credibility with funders
Weakness	Internal accountability mechanisms make it hard to partner with other organizations
Opportunity	The provincial government has a new grant related to your program issue
Threat	Your local council has twice refused to fund such a program

### SWOT analysis with strategies for each quadrant

	Opportunities	Threats
	Invest	Defend
Strengths	Clear matches of strengths and opportunities lead to competitive advantage	Areas of threat matched by areas of strength indicate a need to mobilize resources
	Decide	Divest
Weaknesses	Areas of opportunity matched by areas of weakness require a judgement call	Areas of threat matched by areas of weakness indicate need for damage control

### Goals vs. objectives

	GOAL	OUTCOME OBJECTIVE
Scope	General	Specific
Time	Not time-limited	Time-limited, relative to goals
Purpose	Set general direction (e.g. "to increase or decrease")	Identify how much of what should happen, to whom and by when
Measurability	Need not be measurable	Measurable
Number	1-2 per program	Could be many, at each level of change
Link	Links back to strategic directions	Links back to goals

Characteristics of objectives at each level

LEVEL OF OBJECTIVE	TYPE OF OUTCOME, RESULT, IMPACT OR EFFECT	CONTRIBUTING FACTORS	RELEVANT AUDIENCES
Individual	Maintain a personal behaviour change	An individual's:  • knowledge  • beliefs  • attitudes  • skills  • self-efficacy	Segments most in need. For example: • men • children • lower-income groups • smokers • homeless people
Interpersonal	Social networks influence behaviour change	Frequency and content of conversations about a health issue within a social network	Opinions of networks such as:
Organization	Develop policies	<ul> <li>Views about costs and benefits of policy change</li> <li>Confidence and competence in developing effective health promoting policies</li> </ul>	Decision-makers (primary) or employees, unions, customers (secondary) of organizations such as:  • Schools  • Worksites  • Places of worship  • Primary health care settings
Community	Change the social environment	Interactions between organizations and smaller social networks (i.e., families) Community organization and coordination of same	Opinion leaders of communities such as: Geographical communities Shared interest communities (e.g. artists' community) Collective identity (e.g., African American community)[9,15]
Society	Develop formal laws	<ul><li>Actions of special interest groups</li><li>Media coverage</li><li>Public opinion</li></ul>	Elected officials; the public; special interest groups; media of a town, region, province, country

### Sample objectives at each level

LEVEL OF OBJECTIVE	BY HOW	IN WHO (AUDIENCE)	WHAT YOU WANT TO CHANGE (OUTCOME)	BY WHEN
Individual	To increase by 10% the number of	adults between ages 50-80	who agree that depression and anxiety are highly treatable disorders that should be discussed with a doctor	within 2 years
Interpersonal	To increase by 20%, the percentage of	people who provide informal care (unpaid caregivers) to the elderly in Ottawa	who agree that mental health problems such as anxiety and depression are often closely linked to physical health complaints	in the next 12 months
Organizational	To increase by 10, the number of	physician offices in Niagara Region	that give all patients a screening tool for depression to take home once a year	within the next 18 months
Community	To increase by 5, the number of	service providers in the Durham Region	that participate in collaborative care models for the management of depressive disorders	within the next 18 months
Public Policy	To increase by 3 the number of	Cabinet members	who feel that a national mental health strategy is a priority for Canada	in the next 18 months

Sample outcome objectives at each level

LEVEL	SAMPLE OBJECTIVES	
Individual	<ul> <li>Increase awareness of risk factors, personal susceptibility, solutions, or health problems</li> <li>Increase knowledge (or recall, comprehension, analysis, synthesis) of ideas and/or practices</li> <li>Increase awareness of local services, organizations, etc.</li> <li>Change (increase positive, decrease negative, or maintain) attitudes Increase intention to make and sustain change</li> <li>Increase information-seeking behaviour Increase perceived social support</li> <li>Increase confidence about making behaviour changes (self-efficacy) Change behaviour</li> </ul>	
Interpersonal	<ul> <li>Increase favourable knowledge and attitudes held by members of social networks</li> <li>Increase supportive activity (number of discussions of health issues)</li> <li>Increase number and kinds of health-related interactions within networks</li> </ul>	
Organizational	<ul> <li>Increase the number of gatekeepers, decision-makers and/or other influential people in organization considering policy changes or adopting specific programs</li> <li>Increase the number of gatekeepers, decision-makers, other influential people and/or organizational members (or students, employees, etc.) who feel that the issue is important and change is necessary (building an agenda)</li> <li>Increase the quantity and quality of information regarding the issue and the policy change required</li> <li>Increase organizational confidence and competence in making health-related policy changes</li> <li>Change/implement policy, and/or adopt/change program</li> </ul>	
Community	<ul> <li>Increase collaboration between organizations and groups of individuals         Increase social support for positive changes     </li> <li>Change social norms and behaviours</li> </ul>	
Public Policy	<ul> <li>Increase the importance communities and society attach to an issue by increasing media coverage</li> <li>Increase societal/public values and norms (attitudes and opinions) that support the policy change you are recommending</li> <li>Increase the number of politicians who support the policy change you are recommending</li> <li>Change/implement a policy</li> </ul>	

Health promotion strategies and associated activities

health services;

Re-orient health services

CLUSTERS OF RELATED STRATEGIES AND TERMS	EXAMPLES OF ASSOCIATED ACTIVITIES
Build healthy public policy; By-law development; Legislation; Regulation; Volunteer and organizational policies; Political action	<ul> <li>Efforts to influence policies, operating procedures, by-laws, regulations and legislation can have a direct impact on health. For example: <ul> <li>Municipal alcohol policies help minimize alcohol-related injuries.</li> <li>School board cafeteria policies help ensure young people eat more nutritious food and less junk food.</li> <li>Seat belt and bicycle helmet laws help protect people from injury.</li> <li>Laws that regulate the handling of hazardous materials combined with company policies and procedures make workplaces safer.</li> </ul> </li> </ul>
Create supportive environments; Healthy environments	<ul> <li>The places where people live, work and play can impact behaviour.</li> <li>For example: <ul> <li>The design of a community may dictate whether walking is a pleasant experience for residents.</li> <li>The location of a recreational facility can make it easier or more difficult for children to participate in activities.</li> <li>A gym in a workplace can make it easier for employees to get daily activity.</li> </ul> </li> </ul>
Community mobilization; Community development; Foster public participation; Community organization; Coalition building; Strengthen community action	Communities can mobilize and work together to improve health through projects such as community gardens, healthy lifestyle community projects, neighbourhood anti-drug initiatives, Block Parent associations and community economic development projects.
	Some projects, such as healthy lifestyle and anti-drug programs, are designed to help people change behaviours. Others, such as community gardens and community economic development projects, attack the root causes of poor health, including poverty.
	Organizations that work to help communities mobilize usually act as a catalyst, by:
	<ul> <li>doing outreach in the community;</li> <li>bringing key people (professionals and people in the community) together; and</li> <li>helping the community develop the skills (capacity) it needs to organize and manage projects.</li> </ul>
Develop personal skills; Counselling; Personal empowerment	Working with people – one-to-one or in groups – can help them develop knowledge and skills needed to improve their health, and provide the ongoing support they may need to have more control over their lives.
Strengthen community	The health sector can move toward health promotion, beyond clinical

and curative services. It can also be designed in ways that are sensitive

to the needs of different cultures and socioeconomic groups.

Provide information; Education

Fact sheets, brochures, and media can help people become more knowledgeable about health. For example, a copy of *Canada's Food Guide* combined with a cooking demonstration and recipes, can give people both the information and skills they need to eat better.

Education may include seminars and workshops that professionals organize. It may also involve more general programs from a range of health-related and non-governmental organizations – such as literacy classes, life skills workshops and group counselling – that help people develop the skills to understand and act on health information.

Health communication; Social marketing;

Risk communication; Communication for social change;

Entertainment education; Online, interactive health communication;

Tailored communication

Campaigns that use traditional marketing tools and techniques - such as advertising campaigns, slogans and logos – may influence attitudes and encourage social change (social marketing).

Some campaigns strive to make certain practices socially unacceptable, like drug abuse, social smoking, and texting while driving. Others work to make practices *more* acceptable, such as recycling, using condoms and talking more openly to your sexual partners.

ranorea commanicació

Self-care; Self-help;

Mutual support

People directly affected by poverty or illness, or who care passionately about an issue, can develop a sense of their own power, control and influence. That can help them and others

improve health.

Sample process objectives at each level

LEVEL OF OBJECTIVE	HOW MUCH	WHAT YOU WANT TO DO OR PRODUCE	FOR WHOM (AUDIENCE)	BY WHEN
Individual	2,000	educational pamphlets on the most effective treatment options for depression and anxiety sent	to adults from 50-80	next January
Interpersonal	6	training sessions on how to distinguish between physical health complaints and anxiety/depression	to people who provide informal care (unpaid caregivers) to the elderly in Ottawa	next January
Organizational	20	visits to help implement a depression screening system	to physician offices in Niagara Region	next October
Community	1	social networking platform established to increase collaboration	between organizations and groups concerned with the management of depressive disorders in Durham Region	next September
Public Policy	1	breakfast meeting about why a national mental health strategy should be a priority for Canada	for Cabinet members	in the next two months

Sample strategies, with related activities and outcomes

CLUSTERS OF RELATED STRATEGIES	SAMPLE ACTIVITIES—THINGS YOU DO OR PRODUCE FOR AN AUDIENCE	EXAMPLES OF OUTCOMES— OBSERVABLE CHANGES IN AUDIENCE/ENVIRONMENT
1. Build healthy public policy;  By-law development;  Legislations;  Regulation;  Volunteer and organizational policies;  Political action	<ul> <li>Awareness campaign</li> <li>Community letter-writing</li> <li>Deputation to council, board, etc.</li> </ul>	New policies, procedures, by- laws, regulations, legislation
2. Create supportive environments;  Healthy environments	Support groups Organizational flex time arrangement Provide free childcare to allow adults workout time Improved school parks	<ul> <li>Increase in perceived support dealing with an illness, situation, addiction, etc.</li> <li>Changes in organizational procedures</li> <li>Structural changes in the environment (green space, sidewalks, parks, trees, healthy food choices)</li> </ul>
3. Community mobilization; Community development; Foster public participation; Community organization; Coalition building; Strengthen community action	<ul> <li>Create local action group</li> <li>Train local leaders</li> <li>Neighbourhood anti-drug forum</li> <li>Block parents</li> <li>Community economic development projects</li> <li>Corporate contribution initiatives (donations of volunteers, money or other resources)</li> </ul>	<ul> <li>Increase ability, capacity or confidence of individuals and groups to affect community change, policies, etc.</li> </ul>
4. Develop personal skills;  Counselling;  Personal empowerment	<ul> <li>Parenting skill workshops that include role modeling discipline techniques</li> <li>Cooking demonstrations</li> <li>Personal fitness program development and training</li> <li>Telephone smoking cessation counselling</li> </ul>	<ul> <li>Increase confidence in ability to perform a behaviour</li> <li>Increase in number of attempts to change a behaviour</li> </ul>

5. Strengthen community health services;

Re-orient health services

- Promote use of healthy lifestyle screening tools during annual physical exams
- Change physician billing rules so lifestyle counselling is billable
- Develop/fund multidisciplinary medical team (nurses, nursepractitioners, dietitians, etc.) who have more time to work on prevention and health behaviour issue
- Increase patient accessibility to a broad spectrum of clinical and prevention services
- Changes in patient lifestyle behaviours
- Improve linkages between physical health care and social services in community (children's aid, etc.)

Provide information;Education

Materials that help people become more knowledgeable about health including fact sheets, brochures, newspaper and magazine articles, television programs, etc.

- Events, demonstrations, workshops, classes, groups
- Increase understanding of health information
- Increase motivation
- Increase knowledge about where to get more information

7. Health communication;

Social marketing;

Risk communication;

Communication for social change;

Entertainment education;

Online interactive health communication

- Text message campaign about smoking cessation services for teens
- Online health assessment and tailored advice tool
- Contest to develop your own web video about health conditions on your community
- Increase knowledge and awareness
- Change attitudes
- Modify behaviours
- Increase number of discussions about a topic

8. Self-care;

Self-help;

Mutual support

- Create an online community for sharing concerns, questions, etc. about a specific topic
- Train community peer support workers on an issue (cooking, prevention, etc.)
- Increase sense of one's own power to affect health or life circumstances
- Increase in perceived social support in dealing with an illness or circumstance

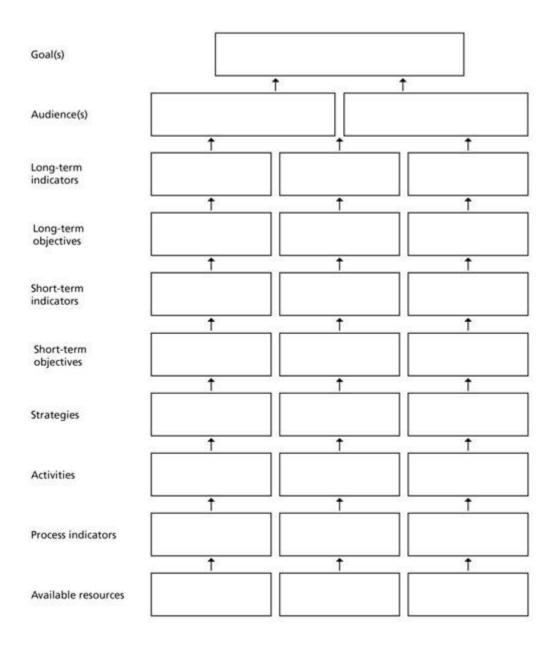
Example outcome indicators and data availability

OUTCOME OBJECTIVE	INDICATORS	DATA AVAILABILITY	LIMITATIONS ON DATA AVAILABILITY
To increase by 10%, within 2 years, the number of adults between 50-80 who agree that depression and anxiety are highly treatable disorders, which they should discuss with a doctor	<ul> <li>Percentage of people who agree that depression and anxiety are highly treatable disorders</li> <li>Percentage of people who can identify two possible treatments for depression/anxiety</li> <li>Number of doctor/ patient discussions about depression and anxiety disorders</li> </ul>	<ul> <li>Canadian Community         Health Survey, Mental         Health and Well-Being         component, Statistics         Canada</li> <li>Regional Psychiatry         Program Annual         Survey</li> </ul>	<ul> <li>Collected every 5 years</li> <li>Limited sample from our region, so harder to generalize</li> <li>A free public access file is available for download, but this omits some data due to privacy reasons</li> </ul>
To increase by 20%, in the next 12 months, the percentage of people providing informal care to the elderly in Ottawa who agree that mental health problems are often closely linked to physical health complaints	Percentage of informal caregivers to the elderly who can list three physical health complaints that depression/anxiety may cause	National Initiative for the Care of the Elderly	Research study ends before the program is complete, so results could potentially be inaccurate (underestimated)
To increase by 10, within 18 months, the number of physician offices in Niagara Region that give all patients an annual takehome screening tool for depression	Number of physician offices that give all patients a screening tool for depression	No known source; will have to collect this ourselves	Physicians are difficult to reach
To increase by 5, within 18 months, the number of community partners in Durham Region that participate in collaborative care models for the management of depressive disorders	Number of organizations and groups engaged in a collaborative effort to manage depressive disorders	No known source; will have to collect this ourselves	<ul> <li>Types of community organizations providing services may vary greatly between regions</li> <li>There is no exhaustive list of all organizations that provide these services</li> </ul>
To increase by 3, in the next 18 months, the number of Members of Parliament who feel that a national mental health strategy is a priority for Canada	<ul> <li>Number of MPs who can name one statistic that indicates a need for a national mental health strategy</li> <li>Number of mentions in the national news media about lack of mental health services in Canada</li> </ul>	Canadian Institutes of Health Research (CIHR) 15-minute survey of knowledge and attitudes toward health research funding	<ul> <li>A process is underway where survey administrators are prioritizing survey questions; this one may not make the survey</li> <li>The survey happens three months after our program finishes, so. the effects may have faded</li> <li>The service has a fee</li> </ul>

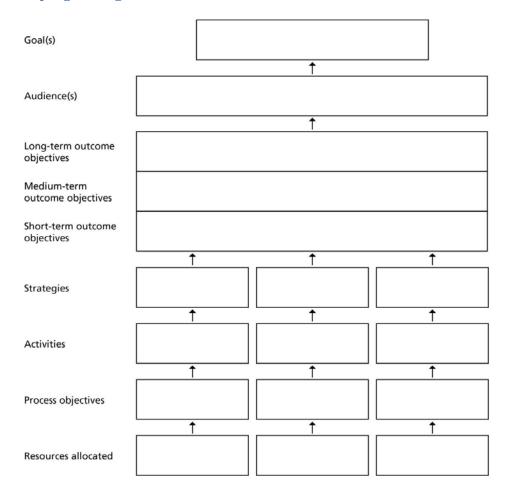
Example quantitative and qualitative process indicators

PROCESS OBJECTIVE	EXAMPLES OF QUANTITATIVE INDICATORS	EXAMPLES OF QUALITATIVE INDICATORS
2,000 educational pamphlets on the most effective treatment options for depression and anxiety, sent to adults aged 50-80 by next January	<ul> <li>Number of pamphlets sent</li> <li>Percentage (when asked) who remember receiving the pamphlet</li> <li>Percentage (when asked) who remember reading the pamphlet</li> </ul>	<ul> <li>Recipient comments about what they did and didn't like about the pamphlet</li> </ul>
6 training sessions, conducted by next January on how to distinguish between physical health complaints and anxiety/depression to people who provide informal care (unpaid caregivers) to the elderly in Ottawa	Number of attendees at each session	<ul> <li>Facilitator list of topics discussed during each session</li> <li>Participant ideas about how to improve the sessions</li> </ul>
20 visits to physician offices in Niagara Region, by next October, to help implement a depression screening system	<ul> <li>Number of visits completed</li> <li>Number of offices that declined visit</li> </ul>	<ul> <li>Visitor notes about what barriers physicians or their staff mentioned in relation to implementing the screening system</li> </ul>
1 social networking platform established by next September, to increase collaboration between organizations and groups that offer services to manage depressive disorders	<ul> <li>Number of members</li> <li>Number of unique visits to webpage(s)</li> <li>Time spent on webpage(s)</li> </ul>	<ul> <li>List of organizations and groups that joined the social networking platform</li> <li>List of conversation topics on the webpage(s)</li> </ul>
1 breakfast meeting for Cabinet Members in the next two months to present why a national mental health strategy should be a priority	<ul> <li>Cost of the meeting, including planning time, clean-up and follow-up</li> <li>Number of attendees and invitations declined</li> <li>Percentage of attendees who stayed for the entire session.</li> </ul>	<ul> <li>List of which         Cabinet Members         attended</li> <li>Session transcripts         showing         questions/comments from         Cabinet Members</li> </ul>

Generic program logic model



#### Generic program logic model B



### **Module 12 - Proposal for Funding Grant**

**Step One: Project Plan Worksheet** 

Background	
Goals	
OUR PROJECT	
Populations of interest	
Geographic area of interest	
3. Specific, measurable outcome objectives that describe concrete changes in populations of interest	
4. Broad strategies (e.g., policy development, education, skill building)	

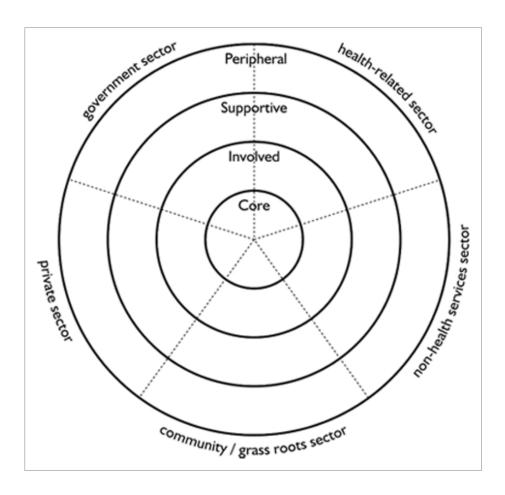
Note to desktopper: The idea is to lie these two sheets (steps 1 and 2 worksheets) next to each other to complete the 'fit' score. The participant will complete one for their own project (worksheet 1) and one for EACH funder (worksheet 2) – so thay have to be separate, but compatible. To allow enough room to fill in the information each worksheet will have to be more than one page long. That's fine as long as they can be matched together in hard copy for comparison. I left approximately the amount of room I think is needed to fill in the information on worksheet one. Please make worksheet two match, in terms of space, so that they can be laid side by side (i.e. numbers 1-9 matching).

**Step Two: Prospect Assessment Worksheet** 

Funder Name		
Funder Address		
Contact person		
Previous history with your organization		
FUNDER INTERESTS		
	Fit score 1-5 5 = excellent 4 = good 3 = average 2 = below avg. 1 = poor	Notes
Populations of interest		
2. Geographic focus area		
3. Outcomes/topics of interest		
4. Strategies of interest		
5. Activities of interest		

6. Resources		
a. Range of grants available		
b. Restrictions on use of money (e.g. staffing, types of organizations which can qualify)		
7. Timelines		
a. Period of funding		
b. Proposal requirements		
8. Project evaluation expectations	S	
9. Other administrative or project		
reporting, payroll capacity, financ	al tracking systems)	

**Step Three: Stakeholders Wheel** 



**Step Three: Management of People Connected to the Proposal ProcessWorksheet** 

Person or organization	Contact (if different from column to the left)	Responsibility/ Role in proposal process	Contact is aware of and satisfied with role?	Notes:

### **Step Three: Proposal Work Plan Worksheet**

Proposal section		Person responsible	Due date	Data gaps	Plans for how to fill data gaps
Introduction					
Project description					
	Goals & objectives				
	Methodology				
	Staffing & Administration				
	Evaluation				
Sustainability					
	Other (e.g. logic model)				
Budge	et				
Organization Information					
Appendices					
Executive Summary					
Title Page					

### ${\bf Step\ Four:\ Proposal\ Content\ Checklist}$

Cover Letter Is it	<b>√</b>	Notes
on organization letterhead?		
a brief version of what appears in the executive summary?		
identifying significant benefit to be gained from the project?		
showing the fit with the funder's goals and interests?		
showing your excitement for the project?		
signed by the President or Chairperson of the organizations' Board of Directors?		

Title Page Does it include	<b>√</b>	Notes
a project title that provides a brief indication of the focus of your proposal?		
the name of applicant?		
the name of agency submitted to?		
a typed name?		
contact information?		
the title of authorized personnel approving submission?		
the signature of authorized personnel approving submission?		
the date of approval?		
the date of submission?		

Executive Summary Does it include	$\checkmark$	Notes
a brief statement of the problem or need?		
a short description of the project, including what will take place and what outcomes are expected?		
an explanation of the amount of grant money required for the project?		
sustainability expectations - your plans for continuing the project in the future?		
a brief statement of the name, history, purpose and activities of your agency, emphasizing its capacity to carry out this project?		

Introduction Does it include	✓	Notes
a short summary of the problem in terms of the needs of humans and other life?		
a brief summary of evidence and examples showing the significance of the problem, and demonstrating a precise understanding?		
an explanation about why this problem should be of special interest to the funder that includes links between your project idea and funder's priorities?		
a brief overview of what you plan to do?		
highlights about the unique or innovative aspects to your proposal?		
highlights of relevant recent experience?		
highlights about what makes you unique?		
links between the project and your organizational goals?		

Project Description	<b>√</b>	Notes
Goal and outcome objectives Does it include		
separate goals and objectives?		
objectives that are specific (i.e. that identify an audience of interest, and the specific change that you plan on effecting in that audience)?		
objectives that are measurable?		
objectives that are attainable?		
objectives that are realistic?		
objectives that are time-limited?		
a brief explanation of why these objectives were selected?		
a brief explanation of why these objectives are of special interest to the funder?		
indicators that will clearly show whether the objectives were achieved?		
a summary of evidence showing that your project will result in achieving the objectives (with details in the Appendix)?		
a realistic assessment of the available resources for achieving your objectives?		
details about when the objectives will be met?		

Methodology Does it include	$\checkmark$	Notes
a detailed description of what activities will occur from the time the project begins until it is complete?		
links between methods and outcome objectives?		
an explanation of the interrelationships among project activities?		
a description of why particular methods were chosen?		
evidence and examples of past experience that justify your choices of methods?		
notes about who will carry out each project task?		
chronological presentation of tasks, with clear deadlines attached to critical junctures?		

Staffing and Administration Does it include	✓	Notes
names of people who will undertake the work?		
qualifications of people who will undertake the work?		
details of the specific assignments each person will undertake?		
details about the time each person will devote to the project?		

Evaluation Does it include	<b>✓</b>	Notes
an explanation about who the evaluation is intended to serve, and how the results will assist them?		
links between evaluation and objectives?		
a description of the type of evaluation that will be used?		
explanation about whether data collection strategies will be qualitative, quantitative, or a combination?		
a description of evaluation tool use or development?		
justification (e.g., literature, experience, needs of the people the evaluation is intended to influence or assist) for evaluation types, methods and tools?		

Sustainability Does it include	$\checkmark$	Notes
evidence that the project fits into one of the following categories:		
<ul> <li>D The project meets a finite need that will be met within the clear start and end dates of the grant.</li> <li>D The project builds capacity, such that your organization, or others will be able to continue the work, without outside funding.</li> <li>D The project will increase the likelihood that other</li> </ul>		
funders will provide support.		

Budget Does it include	✓	Notes
Program Income		
Direct costs		
personnel costs including salaries, wages for temporary staff, fringe benefits?		
travel?		
consultants and contracts (fees for service)?		
services, supplies, and materials such as advertising, promotion, postage, printing, program materials, supplies, bank/payroll charges, professional fees (audit and legal)?		

equipment purchase and rental?		
Indirect Costs	✓	Notes
overhead and administration?		
facilities and utilities, including telecommunications?		
other costs such as repair and maintenance charges for rental equipment, meeting costs, subscription dues, temporary help, insurance, bonding costs?		
Organization Information Does it include	<b>✓</b>	Notes
mission?		
relationship between mission and this project?		
audience served – characteristics and size?		
organization's structure?		
activities, programs, and special expertise?		
board information – size, method of recruitment, level of participation, members (appendix)?		
role of volunteers?		
staff - numbers of full and part-time staff, and their levels of expertise?		
specific relevant experience?		
when your organization came into existence?		
Appendices Do they include	<b>✓</b>	Notes
strong letters of support and commitment?		
assurances of cooperation provided in instances of interagency support?		
resumes for all key project personnel and consultants?		

### **Step Five: Producing and Packaging Checklist**

Technical writing skills Have you	<b>√</b>	Notes
used ideas consistently, making no contradictions within proposal?		
used words consistently, always defining terms in the same way?		
applied formatting consistently (e.g., italics, bold, quotation marks, capital letters, headings, references,		
used sentences that are clear and concise?		
built a logical flow where each point builds on the one that came previously and concepts are not assumed to be		
minimized loosely relevant information, staying on topic and ensuring that all supporting material is linked to		
used complete sentences, where each subject has a verb?		
properly used of pronouns where referent is clear?		
correctly used grammar, as identified by a skilled proof reader?		
Visual presentation Do you have	<b>✓</b>	
a font style and size that make your proposal easy to read?		
headings and subheadings that reveal the main ideas and the organization of your proposal to the reader?		
page numbers?		
list format as many places as are appropriate?		