Digital Media Audit: Fairmount Pizza and Grill

4/17/2017

Prepared by: BG Media Innovation

Social

Site	URL	Profile Name	Followers
Facebook	https://www.facebook.com/Fairmount-	Fairmount Pizza	138
	pizza-and-grill-219081704774633/	and Grill	
Instagram	N/A	N/A	N/A
Twitter	N/A	N/A	N/A

Facebook

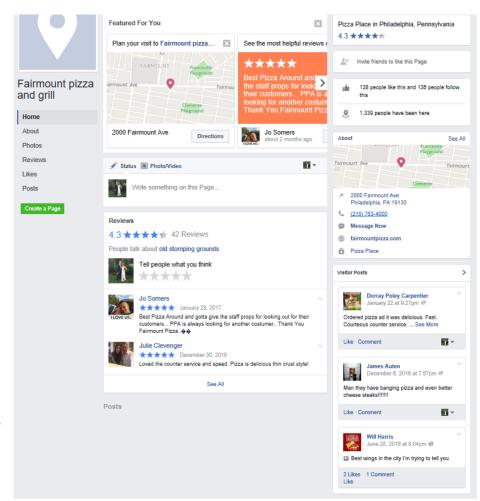
Observations:

Pros:

- Good accumulation of reviews
- Contact information present
- Website link present
- Visitors posting about you despite having an active page

Areas for Potential Improvement:

- Posts
- Profile picture/cover photo
- Engagement of followers
- Interaction with other local business pages and pages within niche



Recommendations:

- Add profile picture and cover photo
- Add pictures of food to entice potential hungry customers
- Like other pages and interact with them
- Use hashtags in posts (geotagging for restaurants location/trends for more local exposure)
- Use Facebook contests
- Promote organic follower growth by incentivizing customers to post about the restaurant while
 they're there. (You have a great foundation already people are posting about you on your
 page and you have 138 followers without even having any pictures or posts) People obviously
 love your Restaurant, you could capitalize on the 138 people you already have to build brand
 awareness and begin to grow your following to generate more loyal customers.
- Engage with all customer reviews and comments

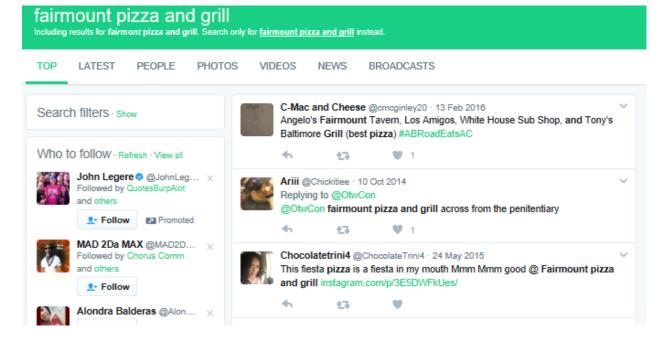
<u>Instagram</u>

N/A – Instagram would be a great platform to launch for your restaurant. It could be used to specifically engage with more people that already love the types of food you serve. On top of that, it would be a fantastic showcase for your food. Pictures speak a thousand words, especially pictures of good food to a hungry person.

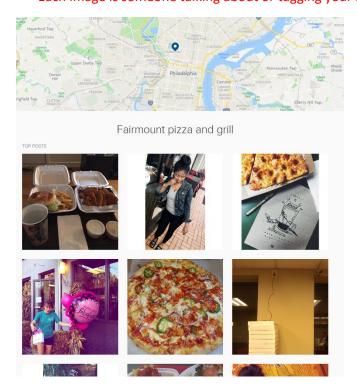
Twitter

N/A – Twitter would also be a great platform to launch for your restaurant. It could be used to relay images and specific content to potential customers that are specifically looking for the food you offer. More importantly, twitter is the ultimate PR medium. You can network and engage with local bloggers and journalists to get your brand out there even more.

There are even people already talking about your brand on twitter and Instagram even though you don't have a page. These people can be cultivated into long term customers



***Each image is someone talking about or tagging your business ***



Recommendations:

- Begin tweeting and posting pictures on both twitter and Instagram (you have potential customers on both already and you can build from there) These will give you two more avenues to connect with your customers
- Reach out to local bloggers and journalists on twitter and begin to network with them. They can be another medium for you to get your brand out to local people

Web Presence

URL: http://fairmountpizza.com/

Pros:

- Contact information easy to find
- Menu present
- Order online & track it are great features

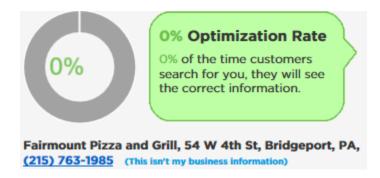
Cons:

- More than half the tab bars take you to a different page without tab choices
- No social media links
- Design
- SEO is most likely suffering due to two different names (page name is "Fairmount Pizzeria" and all other names are Fairmount Pizza and Grill customers might get confused too)

- No photos
- No homepage tab

Review Sites and Search Engines

100% of customers that search for you find incorrect business information



Different names, different numbers, and different address are confusing Search engines and more importantly customers

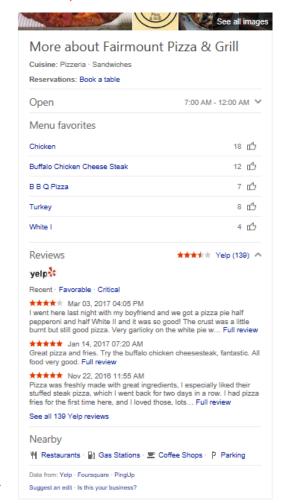
	Business Name	Address	Phone
G Google		MISSING LISTING	
Yahoo		MISSING LISTING	
f Facebook		MISSING LISTING	
▶ Bing		MISSING LISTING	
₩ Yelp		MISSING LISTING	



<<< "Fairmount Pizza" on google (not "Fairmount Pizza and Grill" or "Fairmount Pizzeria")</p>



<<< "Fairmount Pizza and Grill" on Yahoo, but business not yet claimed



"Fairmount Pizza & Grill" on Bing, but business not claimed

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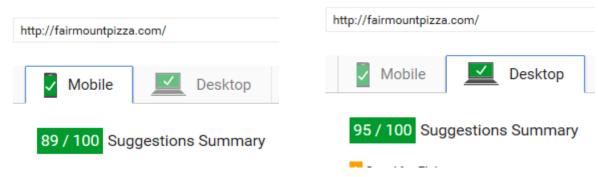
SEO Report Card

*** Couldn't run a majority of SEO analytics because there is no known email associated with the business, but judging from the differences in names I would assume it could be optimized a great deal***

Almost 92% of your customers type "fairmount pizza" into search engines

TOP ORGANIC KEYWORDS (120)				
Keyword	Pos.	Volume	CPC (USD)	Traffic
Fairmount pizza	1 (1)	2,900	0.67	
Fairmount pizza menu	1 (1)	320	0.00	•
Fairmont pizza	1 (1)	260	0.00	•
Fairmount pizza and grill menu	1 (1)	90	0.00	(
Fairmount pizza philadelphia	1 (1)	70	0.00	

Your page speed is optimized for both desktop and mobile!



Web Recommendations:

- Claim business on ALL major listings
- Claim under same name on ALL listings
- Place social icons on website
- Provide email in contact area on all platforms
- Generate tab and general navigation functions on website with a homepage
- Name home page the same as you named the listings on Google, Yahoo, Bing, and Yelp

I hope you get a lot of value out of this Digital Media Audit. If there's anything you need or have questions about, please don't hesitate to ask. Feel free to reach out to me anytime. I'd love to help.

Thanks,

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